# SUNDARAM BPO INDIA LIMITED

4th Annual Report 2015-16



Board of Directors	T. T. Srinivasaraghavan
	A. N. Raju
	P. Viswanathan
	S Sridhar
	Rajesh Venkat
Audit Committee	A. N. Raju
	P. Viswanathan
	S Sridhar
Secretary	S Shobana
Bankers	State Bank of Travancore
	HDFC Bank Ltd
Auditors	M/s. Brahmayya & Co., Chennai, Chartered Accountants
	48, Masilamani Road, Balaji Nagar, Royapettah, Chennai 6000 014
Registered Office	21, Patullos Road,
	Chennai 600 002
	CIN: U74900TN2012PLC087102
Corporate Office	20, Patullos Road,
•	Chennai 600 002
	Tel : +91 44 2859 9900
	Email : info@sundarambpo.com



# SUNDARAM BPO INDIA LIMITED

A subsidiary of



# **SUNDARAM FINANCE LIMITED**

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# **Board's Report**

Your Directors have pleasure in presenting the 4th Annual Report and Audited Accounts of the Company for the year ended 31st March, 2016.

The summarised financial results of the Company are given hereunder:

(₹ in Lakhs)

	(\ III Lakiis)
Year Ended	Year Ended
larch 31, 2016	March 31, 2015
1621.29	2019.39
1619.06	1976.14
n 2.23	43.24
(3.34)	(28.91)
5.57	72.16
	1621.29 1619.06 n 2.23 (3.34)

#### REVIEW OF OPERATIONS

Your Company posted revenues of ₹1621.29 lakhs during the financial year 2015-16 and a profit before tax of ₹2.23 lakhs, as against revenues of ₹2019.39 lakhs and profit before tax of ₹43.24 lakhs for the previous year.

The profitability for the year reduced significantly during the year under review as compared to last year we lost one of our largest clients and on account of higher rentals consequent upon relocation to a bigger facility in Thane, considering the growth potential of the business. Your company was however able to generate additional business from existing clients and achieve better pricing.

#### OUTLOOK

In 2016-17, your Company has planned to expand its presence in the areas of finance & accounting outsourcing and customer service voice operations.

#### DIVIDEND

Your Directors do not recommend any dividend for the year under review.

#### DIRECTORS

During the year, there was no change in the Board of Directors of the Company.

Sri P Viswanathan, retires by rotation and, being eligible, offers himself for re-election. Necessary resolution is submitted for your approval.

Sri S Sridhar, retires by rotation and, being eligible, offers himself for re-election. Necessary resolution is submitted for your approval.

#### **COMMITTEES OF THE BOARD**

The Audit Committee of the Company met 4 times during the year.

#### NUMBER OF MEETINGS OF THE BOARD

During the year under review, 4 meetings of the Board of Directors were held.

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

In terms of Section 134(5) of the Companies Act, 2013, your directors confirm:

- a) in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- b) the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of profit and loss of the Company for that period.
- the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- d) the directors had prepared the annual accounts on a going concern basis; and

#### SUNDARAM BPO INDIA LIMITED

 e) the directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

# PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

The Company has made Mutual Fund investments, the balance amounted to ₹35.59 lakhs as at the end of the financial year under review. The company has not given any loans or provided any guarantees.

#### RELATED PARTY TRANSACTIONS

During the year, the Company did not enter into any material transaction with related parties, under Section 188 of the Companies Act, 2013. All transactions entered into by the Company with the related parties were in the ordinary course of business and on an arm's length basis. Form AOC-2, as required under Section 134 (3) (h) of the Act, read with Rule 8 (2) of the Companies (Accounts) Rules 2014, is attached as part of this report vide Annexure A.

#### EXTRACT OF ANNUAL RETURN

As required under Section 92(3) of the Companies Act, 2013 and Rule 12 (1) of the Companies (Management and Administration) Rules, 2014, an extract of the Annual Return in Form MGT 9 as on 31st March 2016, is enclosed -Annexure B.

# INFORMATION AS PER SECTION 134(3)(m) OF THE COMPANIES ACT, 2013

Your Company has no activity relating to conservation of energy or technology absorption. Your Company did not have any foreign exchange earnings or outgo during the period ended 31st March 2016.

#### **PERSONNEL**

None of the employees of the Company is in receipt of remuneration in excess of the limits prescribed under Rule 5 of Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

#### **DEPOSITS**

Your Company has not accepted any public deposit during the period under review.

#### **AUDITORS**

M/s Brahmayya & Co, Chartered Accountants, Chennai, retire and are eligible for reappointment. A certificate from the Auditors that they satisfy the conditions prescribed under the Companies Act, 2013 and the Rules made thereunder (including satisfaction of criteria under Section 141 of the Companies Act, 2013), has been received from them.

# DISCLOSURE UNDER THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013

The Company has in place an Anti-Sexual Harassment Policy in line with the requirements of The Sexual Harassment of Women at the Workplace (Prevention, Prohibition & Redressal) Act, 2013. Internal Complaints Committee (ICC) has been set up to redress complaints received regarding sexual harassment. All employees (permanent, contractual, temporary, trainees) are covered under this policy. No complaints were received during the year 2015-16.

#### **ACKNOWLEDGEMENT**

Your Directors gratefully acknowledge the support and co-operation extended to your company by all customers and the holding company, Sundaram Finance Limited. They also place on record their appreciation to all the employees of the Company for their sincere and dedicated service.

T. T. Srinivasaraghavan
A. N. Raju
P Viswanathan
S Sridhar
Rajesh Venkat

Directors

Chennai 600002 Date: 05.05.2016

Annual Report

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#### Form No. AOC-2

(Pursuant to clause (h) of sub-section (3) of Section 134 of the Act and Rule 8 (2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto

1. Details of contracts or arrangements or transactions not at arm's length basis

All transactions entered into by the Company during the year with related parties were on an arm's length basis.

2. Details of material contracts or arrangement or transactions at arm's length basis

The transactions entered into by the Company during the year with related parties on an arm's length basis were not material in nature.

T. T. Srinivasaraghavan
A. N. Raju
P Viswanathan
S Sridhar
Rajesh Venkat
Directors

Chennai 600002

Date: 05.05.2016



Annexure – B

# FORM NO.MGT-9

# Extract of Annual Return as on the financial year ended on 31st March 2016

[Pursuant to Section 92 (3) of the Companies Act, 2013 and rule 12 (1) of the Companies (Management and Administration) Rules, 2014

#### I. REGISTRATION AND OTHER DETAILS

(i)	CIN	U74900TN2012PLC087102
(ii)	Registration Date	07-08-2012
(iii)	Name of the Company	Sundaram BPO India Limited
(iv)	Category / Sub-Category of the Company	Limited by Shares, Indian Non-Government Company
(v)	Address of the Registered Office and contact details	No. 21, Patullos Road, Chennai 600002
		Sri P Viswanathan
		044 28881207
		info@sundarambpo.com
(vi)	Whether Listed Company Yes / No	No
(vii)	Name, Address and Contact details of Registrar and Transfer Agent,	Not Applicable
	if any	

#### II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the company shall be stated

Sl. No.	Name and Description of main products / services	NIC Code of the Product / Service	% to total turnover
NO.		/ Service	of the company
1	Carrying in India or elsewhere, the business of BPO (Business	63 - Data processing	100%
	Process Outsourcing) and call centres, contact centres, undertake		
	other activities relating to information technology enabled services in		
	areas of accounting, insurance, banking, human resources, health care,		
	legal, telecom etc and to provide all kinds of support services including		
	without any limitations, administrative, managerial, maintenance,		
	document processing, data entry, reconciliation, training & orientation		
	and other support services.		

#### III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

Sl.	NAME AND ADDRESS OF	CIN / GLN	HOLDING/	% of shares	Applicable
No.	THE COMPANY		SUBSIDIARY / ASSOCIATE	held	Section
1	Sundaram Finance Limited,	L65191TN1954PLC002429	Holding	84.25	2(46)
	21, Patullos Road,				
	Chennai - 600002				

# IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

# (i) Category-wise Share Holding

Shares   S		during the year
A.   Promoters   (1)   Indian	- - - 100.00 - - 100.00	- - - - - - - - -
(1) Indian (a) Individual/HUF	- - - 100.00 - - - 100.00	- - - - - - - - -
(a) Individual/HUF	- - 100.00 - - - 100.00	- - - - - - -
(b) Central Govt	- - 100.00 - - - 100.00	- - - - - - -
(c) State Govt(s)	- 100.00 - - 100.00	- - - - - - -
(c) Bodies Corp 89,51,259 89,51,259 100.00 - 89,51,259 89,51,259 (d) Banks / FI	100.00 - - 100.00	- - - - - -
(d) Banks / FI	- - 100.00	- - - - - -
(e)         Any Other         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         89,51,259         89,51,259         89,51,259         89,51,259         89,51,259         89,51,259         89,51,259         100.00         -         89,51,259         89,51,259         -	- 100.00	- - - - -
Sub-Total (A)(1)		- - - -
(2) Foreign (a) NRIs - Individuals	- - - -	- - - -
(a) NRIs - Individuals		- - - -
(b) Other - Individuals		- - - -
(c) Bodies Corp. (d) Banks / FI	-	- - -
(d) Banks / FI       -	-	-
(e) Any Other	-	-
Sub-Total (A)(2)   -   -   -   -   -   -   -   -     -		
Total	-	-
Shareholding of Promoter (A) = (A)(1)+(A)(2)   Shareholding		
Promoter (A) = (A)(1)+(A)(2)   89,51,259   100.00   - 89,51,259   89,51,259   100.00   - 89,51,259   89,51,259   100.00   - 89,51,259   89,51,259   100.00   - 89,51,259   89,51,259   100.00   - 89,51,259   89,51,259   100.00   - 89,51,259   89,51,259   100.00   - 89,51,259   89,51,259   100.00   - 89,51,259   89,51,259   100.00   - 89,51,259   89,51,259   100.00   - 89,51,259   89,51,259   100.00   - 89,51,259   89,51,259   100.00   - 89,51,259   100.00		
Promoter (A) = (A)(1)+(A)(2)	100.00	
B.   Public Shareholding	100.00	-
B.   Public Shareholding   (1)   Institutions		
(a) Mutual Funds		
(b) Banks / FI		
(c) Central Govt	-	-
(d)         State Govt(s)         -	-	-
(e)         Venture Capital         -	-	-
Funds (f) Insurance	-	-
(f) Insurance	-	-
	-	-
Companies		
(g) FIIs	-	-
(h) Foreign Venture	-	-
Capital Investors		
(i) Others (Specify)	-	-
Sub- Total (B)	-	-
2. Non- Institutions	I I	
(a) Bodies Corporate		
(i) Indian		-
(ii) Overseas	-	
(b) Individuals	-	-

SUNDARAM BPO INDIA LIMITED

	Category of	No. o	No. of shares held at the beginning of the year				No. of shares held at the end of the year			
	Shareholders	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year
(i)	Individual	-	-	-	-	-	-	-	-	-
	shareholdres									
	holding nominal									
	share capital up to									
	₹1 lakh									
(ii)	Individual	-	-	-	-	-	-	-	-	-
	shareholdres									
	holding nominal									
	share capital in									
	excess of ₹1 lakh									
(c)	Others (specify)	-	-	-	-	-	-	-	-	-
	Sub- Total (B)	-	-	-	-	-	-	-	-	-
	(2)									
	Total Public	-	-	-	-	-	-	-	-	-
	Shareholding									
	(B)=(B)(1)+(B)									
	(2)									
<b>(C)</b>	Shares held by	-	-	-	-	-	-	-	-	-
	Custodian for									
	GDRs and ADRs									
	GRAND TOTAL	-	89,51,259	89,51,259	100.00	-	89,51,259	89,51,259	100.00	-
	(A)+(B)+(C)									

# (ii) Shareholding of promoters

Sl.	Shareholder's Name	Shareholding	at the beginning of the year		Shareholdi	% change in		
No.		No. of shares	% of total shares of the company	% of shares pledged / encumbered to total shares	No. of shares	% of total shares of the company	% of shares pledged / encumbered to total shares	shareholding during the year
1	Sundaram Finance Limited*	75,41,009	84.25	-	75,41,009	84.25	-	-
2	Sundaram Finance Distribution Limited	14,10,250	15.75	-	14,10,250	15.75	-	-
	Total	89,51,259	100.00	-	89,51,259	100.00	-	-

<sup>\*</sup> includes six equity shares held by the nominees of Sundaram Finance Limited

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# (iii) Change in Promoters' Shareholding (please specify, if there is no change)

Name of the Shareholders	Shareholding at the beginning of the year		Cumulative S during t	
	No. of shares	% of total shares of the	No. of shares	% of total shares of the
		company		company
Sundaram Finance Limited*	75,41,009			
Sundaram Finance Distribution Limited	14,10,250			
At the beginning of the year	89,51,259	100	_	_
Increase / Decrease in Promoters Share holding during the year	-	-	-	-
At the end of the Year	_	_	89,51,259	100

<sup>\*</sup> includes six equity shares held by the nominees of Sundaram Finance Limited

# (iv) Shareholding Pattern of top ten shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

Name of the Shareholders	Shareholding at the beginning of the year			reholding during year	
	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company	
At the beginning of the year					
Increase / Decrease in Share holding during the year	Not Applicable				
At the end of the Year (or on the date of separation, if					
separated during the year					



# (v) Shareholding of Directors and Key Managerial Personnel:

Sl.	Name of the Directors and KMP		olding at the	Cumulative Shareholding during the year		
No.		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company	
1	Sri T T Srinivasaraghavan, Director*					
	At the beginning of the year	1	-	-	-	
	Increase / Decrease in Share holding during the year	-	-	-	-	
	At the end of the Year	-	-	1	-	
2	Sri A N Raju, Director*					
	At the beginning of the year	1	-	-	-	
	Increase / Decrease in Share holding during the year	-	-	-	-	
	At the end of the Year	-	-	1	-	
3	Sri P Viswanathan, Director*					
	At the beginning of the year	1	-	-	-	
	Increase / Decrease in Share holding during the year	-	-	-	-	
	At the end of the Year	-	-	1	-	
4	Sri Rajesh Venkat, Director*					
	At the beginning of the year	1	-	-	-	
	Increase / Decrease in Share holding during the year	-	-	-	-	
	At the end of the Year	-	-	1	-	
5	Sri S Sridhar, Director					
	At the beginning of the year	-	-	-	-	
	Increase / Decrease in Share holding during the year	-	-	-	-	
	At the end of the Year	-	-	-	-	
6	Ms S Shobana, Company Secretary					
	At the beginning of the year	-	-	-	-	
	Increase / Decrease in Share holding during the year	-	-	-	-	
	At the end of the Year	-	-	-	-	
		-	-	-	-	

<sup>\*</sup>Held as nominess of Sundaram Finance Limited jointly with others

# V. INDEBTEDNESS

(₹ in lakhs)

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year	excluding deposits	Louis		macheaness
(i) Principal Amount	_	_	_	_
(ii) Interest due but not paid	_	_	_	_
(iii) Interest accrued but not due	_	_	-	_
Total (i + ii + iii)	_	_	-	_
Change in Indebtedness during the financial year				
Addition	100.00	_	_	100.00
Reduction	_	-	_	_
Net Change	100.00	-	-	100.00
Indebtedness at the end of the financial year				
(i) Principal Amount	100.00	-	_	100.00
(ii) Interest due but not paid	0.89	_	_	0.89
(iii) Interest accrued but not due	_	_	_	_
Total (i + ii + iii)	100.89	_	_	100.89

# VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

# A. Remuneration to Managing Director, Whole-time Directors and / or Manager:

Sl.	Particulars of Remuneration	Name of the	Total Amount
No.		MD / WTD / Manager	
1	Gross Salary		
	a) Salary as per provisions contained in Section 17(1) of the Income—tax Act, 1961		
	b) Value of perquisites u/s 17(2) of the Income-tax Act, 1961		
	c) Profits in lieu of salary under section 17(3) of the Income–tax Act, 1961		
2	Stock Option		
3	Sweat Equity	Not App	licable
4	Commission		
	- as % of profit		
	- others, specify		
5	Others, please specify		
	Total (A)		
	Ceiling as per the Act		

#### **Remuneration to other directors:**

Name of the Directors	Particu	Particulars of Remuneration			
	Fee for attending board / committee meetings	Commission	Others, please specify		
Independent Directors		Not Applica	ble		
Total (1)					
Other Non-Executive Directors					
Sri T T Srinivasaraghavan					
Sri A N Raju					
Sri P Viswanathan		Nil			
Sri Rajesh Venkat		NII			
Sri S Sridhar					
Total (2)					
Total (B) = $(1 + 2)$	Nil				
Overall Ceiling as per the Act	Not Applicable				

# Remuneration to Key Managerial Personnel other than MD/ Manager / WTD

Sl. No.	Particulars of Remuneration	Company Secretary*	CFO	Total Amount
1	Gross Salary			
	a) Salary as per provisions contained in Section 17 (1) of the Income-tax Act, 1961			
	b) Value of perquisites u/s 17(2) of the Income-tax Act, 1961			
	c) Profits in lieu of salary under section 17(3) of the Income-tax Act, 1961			
2	Stock Option	Nil	Not Applicable	Nil
3	Sweat Equity			
4	Commission			
	- as % of profit			
	- others, specify			
5	Others, please specify			
	Total (A)			

<sup>\*</sup>The Company Secretary Ms S Shobana has been nominated by Sundaram Finance Limited the holding Company and no remuneration is borne by this Company.

#### VII. PENALTIES / PUNISHMENT / COMPOUNDING OF OFFENCES:

There were no penalties / punishment / compounding of offences against the Company, Directors and other Officers in Default during the year ended 31st March 2016.

# INDEPENDENT AUDITOR'S REPORT

To the Members of Sundaram BPO India Limited

#### 1. Report on the Financial Statements

We have audited the accompanying financial statements of Sundaram BPO India Limited ("the Company"), which comprise the Balance Sheet as at 31st March, 2016, the Statement of Profit and Loss, the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

# 2. Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### 3. Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

#### 4. Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- a) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2016;
- in the case of the Statement of Profit and Loss, of the profit for the year ended on that date; and
- in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

#### 5. Report on Other Legal and Regulatory Requirements

- i) As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section 11 of section 143 of the Act, we give in the "Annexure - A" a statement on the matters specified in paragraph 3 and 4 of the Order.
- ii) As required by Section 143 (3) of the Act, we report that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - c) The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
  - d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified

- under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- e) On the basis of the written representations received from the directors as on 31st March, 2016 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2016 from being appointed as a director in terms of Section 164 (2) of the Act.
- f) with respect to the adequacy of the internal financial controls over financial reporting of the Company and the Operating Effectiveness of such controls, refer to our separate report in "Annexure - B".
- g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - the Company has disclosed the effect of the pending legal proceedings against it in its financial statements as mentioned in Note 20.7 of the Notes to the Accounts;
  - ii. the company did not have any long term contracts including derivative contracts.
  - iii. there was no amount to be transferred to the Investor Education and Protection Fund by the Company.

For BRAHMAYYA & CO.

Chartered Accountants
Registration Number 000511S

L.RAVI SANKAR

Place: Chennai Partner
Date: 05-05-2016 Membership No.25929

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# "ANNEXURE A" TO THE AUDITORS' REPORT REFERRED TO IN PARAGRAPH 5 OF OUR REPORT OF EVEN DATE

- a) The Company is maintaining proper records showing full particulars, including quantitative details and situation of fixed assets.
  - b) Fixed assets have been physically verified by the Management during the year, in accordance with an annual plan of verification, which in our opinion is reasonable having regard to the size of the Company and the nature of the fixed assets. The discrepancies noticed on such verification were not material and have been properly dealt with in the books of account.
  - c) The company does not have any immovable properties.
- 2. In our opinion and according to the information and explanations given to us, the Company has not granted any loans secured or unsecured to companies, firms, limited liability partnerships or other parties covered in the register maintained under Section 189 of the Act. Therefore, clauses (iii) (a), (b) and (c) of paragraph 3 of the Order are not applicable to the Company for the year.
- In our opinion and according to the information and explanations given to us, the company has not granted any loan to its directors and has not made any investment as envisaged in section 185 and 186 of the Companies Act, 2013 respectively.
- 4. The company has not accepted deposits from public.
- The Central Government has not prescribed the maintenance of cost records under Section 148(1) of the Act.
- i) In our opinion and according to the information and explanations given to us, undisputed statutory dues, including Provident Fund, Employees State Insurance,

- Income tax, sales tax, Service tax, value added tax, cess and other material statutory dues have been regularly deposited during the year with the appropriate authorities. According to the information and explanations given to us, there are no arrears of statutory dues which are outstanding as at 31st March 2016 for a period of more than six months from the date they became payable.
- ii) In our opinion and according to the information and explanations given to us, there are no dues of Provident Fund, Income tax, Sales tax, Service tax, value added tax, cess which have not been deposited on account of any dispute. Employee State Insurance dues not deposited on account of dispute are as follows:

Nature of dues	Amount	Period to which the amount relates	Forum where the dispute is pending
Employee	1.25 Lakhs	2012-13	Employee State
State		and	Insurance
Insurance		2013-14	Corporation Court

- 7. Based on our audit procedures and the information and explanations given by the Management, we are of the opinion that the Company has not defaulted in the repayment of dues to the bank. The company does not have any borrowings from financial institutions, Government or by issue of debentures.
- Based on our examination of the records and the information and explanations given to us, the term loans were applied for the purposes for which the loans were obtained.
- To the best of our knowledge and belief and according to the information and explanations given to us, during the year, no



fraud by the Company and no fraud on the Company by its officers or employees were noticed or reported by the company —during the course of our audit.

- 10. According to the information and explanations given to us and based on our examination of the records of the Company, transactions with related parties are in compliance with Section 177 and Section 188 of the Act where applicable and details of such transactions have been disclosed in the financial statements as required by the applicable accounting standards
- 11. The Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year.
- 12. In our opinion and according to the information and explanations given to us and based on our examination of the

- records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with them.
- 13. In our opinion and according to the information and explanations given to us, the nature of the Company's business/activities during the year has been such that clause (ii), clause (xi), clause (xii) and clause (xvi) of paragraph 3 of the Companies (Auditor's Report) Order, 2016 are not applicable to the Company for the year.

For BRAHMAYYA & CO.

Chartered Accountants
Registration Number 000511S

L.RAVI SANKAR

Place: Chennai Partner
Date: 05-05-2016 Membership No.25929

# "ANNEXURE B" TO THE AUDITORS' REPORT REFERRED TO IN PARAGRAPH 5 OF OUR REPORT OF EVEN DATE

Report on the Internal Financial Controls under Clause (i) of Sub-Section 3 of Section 143 of the Companies, Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Sundaram BPO India Limited ("the Company") as of 31st March 2016 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

# Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial

controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

# Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# **Inherent Limitations of Internal Financial Controls Over Financial Reporting**

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **Opinion**

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March 2016, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For BRAHMAYYA & CO.

Chartered Accountants
Registration Number 000511S

L.RAVI SANKAR

Place: Chennai Partner

Date: 05-05-2016 Membership No.25929

# **Balance Sheet**

as at 31st March, 2016

(₹ in Lakhs)

Partic	ular	s	Note	31 March	n 2016	31 Ma	ırch 2015
I. EQ	UIT	Y AND LIABILITIES					
1)	Sh	areholders' Funds					
	a)	Share Capital	2	895.13		895.13	
	b)	Reserves and Surplus	3	104.21	999.34	98.64	993.77
2)	No	n-current Liabilities					
	a)	Long-term Liabilities	4	69.70		-	-
3)	Cu	rrent Liabilities					
	a)	Trade payables					
		i) Total Outstanding dues to micro enterprises and small enterprises		-		-	
		ii) Total Outstanding dues to creditors otherthan micro enterprises and					
		small enterprises	5	37.88		52.11	
	b)	Other Current liabilities	6	79.91		45.49	
	c)	Short-term provisions	7	61.89	249.38	32.38	129.98
					1,248.72	_	1,123.75
II AS	SET	S					
1)	No	on-current assets					
	a)	Fixed Assets	8				
		i) Tangible assets		86.86		66.18	
		ii) Intangible assets		57.55		38.13	
	b)	Deferred tax assets (net)	9	23.00		19.66	
	c)	Long-term loans and advances	10	580.07	747.48	421.75	545.72
2)	Cu	rrent Assets					
	a)	Current investments	11	35.59		225.37	
	b)	Trade receivables	12	354.01		239.96	
	c)	Cash and cash equivalents	13	38.73		28.40	
	d)	Short-term loans and advances	14	72.91	501.24	84.30	578.03
				_	1,248.72		1,123.75
Signific	ant A	ccounting Policies and Notes to the Accounts	s 1 to 20				

As per our report of even date attached

For Brahmayya & Co.,

Chartered Accountants

FRN 000511S

L Ravi Sankar

Partner T.T. Srinivasaraghavan

Membership No.: 25929
Place: Chennai Shobana S Rajesh Venkat
Date: 5-5-2016 Secretary Directors

SUNDARAM BPO INDIA LIMITED



# Statement of Profit and Loss for the year ended 31st March, 2016

(₹ in Lakhs)

Particulars	Note	2015-20	16	<b>201</b> 4	i-2015
Income:					
Revenue from operations	15	1,605.21		2,004.75	
Other income	16	16.08		14.63	
Total			1,621.29		2,019.38
Expenses:					
Employee benefit expenses	17	1,129.43		1,448.21	
Outsourcing costs		19.36		20.52	
Administrative and other expenses	18	414.87		449.20	
Finance costs	19	1.11		0.19	
Depreciation	8	54.30		58.02	
Total		_	1,619.07	_	1,976.14
Profit before Tax			2.22		43.24
Tax Expense:					
Current tax		8.66		-	
Less : MAT credit entitlement		-8.66	-	-	-
Deferred Tax			(3.34)		(28.91)
Profit after Tax		_	5.57	_	72.15
Earnings per equity share		_		_	
Equity shares of par value of ₹10 each					
Basic - ₹			0.06		0.81
Diluted - ₹			0.06		0.81
Number of shares used in computing earnin	ngs per share				
Basic	0 1		89,51,259		89,51,259
Diluted			89,51,259		89,51,259
Significant Accounting Policies and Notes to the A	ccounts 1 to 20				

As per our report of even date attached

For Brahmayya & Co.,

**Chartered Accountants** 

FRN 000511S

L Ravi Sankar

Partner Membership No.: 25929

Place: Chennai

Date: 5-5-2016

Shobana S Secretary

T.T. Srinivasaraghavan

Rajesh Venkat Directors

**Annual Report** 

# **Cash Flow Statement**

(In ₹ Lakhs)

	Particulars	Year ended March 31, 2016	Year ended March 31, 2015
<u>A)</u>	CASH FLOW FROM OPERATING ACTIVITIES	2.2020202020	<b>v</b> = , = v = y
	Profit before Taxation	2.22	43.24
	Adjustments		
	Depreciation	54.30	58.02
	Others	-	0.29
	Loss on sale of assets/Fixed assets written off	-	15.43
	(Profit) / Loss on sale of Investments	-14.36	-8.47
	Interest Income	-1.45	-2.00
	Provision for doubtful debts & Advances (Net)	0.27	41.70
	Operating Profit before working capital changes	40.98	148.20
	Changes in assets and liabilities		
	(Increase) Decrease in Trade Receivables	-114.31	50.34
	(Increase)Decrease in Loans and advances and other assets	-146.91	-62.90
	Increase (Decrease) in Liabilities and provisions	119.40	-42.20
	Cash generated from operations	-100.84	93.44
	Less: Direct Tax Paid	-	-
	NET CASH FROM OPERATING ACTIVITIES	-100.84	93.44
B)	CASH FLOW FROM INVESTING ACTIVITIES		
	(Purchase)/Sale of mutual funds units (net)	204.14	(109.23)
	Purchase of Fixed Assets	(94.41)	(55.25)
	Sale of assets	-	0.06
	Interest Received	1.45	2.00
	NET CASH FROM INVESTING ACTIVITIES	111.18	-162.41
C)	CASH FLOW FROM FINANCING ACTIVITIES		
	Changes in Borrowings	-	-
	NET CASH FROM FINANCING ACTIVITIES	-	-
	NET INCREASE IN CASH AND CASH EQUIVALENTS $(A)+(B)+(C)$	10.33	-68.97
	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	28.40	97.37
	CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	38.73	28.40
	COMPONENTS OF CASH AND CASH EQUIVALENTS		
	AT THE END OF THE YEAR		
	Bank balances	38.61	28.35
	Cash in Hand	0.12	0.05
	Total Cash and Cash Equivalents at the end of the year	38.73	28.40

As per our report of even date attached

For Brahmayya & Co.,

Chartered Accountants

FRN 000511S

L Ravi Sankar

Partner T.T. Srinivasaraghavan

Membership No.: 25929

Place: Chennai Shobana S Rajesh Venkat
Date: 5-5-2016 Secretary Directors

SUNDARAM BPO INDIA LIMITED

# Notes to the Accounts

#### NOTE 1: SIGNIFICANT ACCOUNTING POLICIES

#### I. SIGNIFICANT ACCOUNTING POLICIES

1.1 The financial Statements are prepared and presented under the historical cost convention on the accrual basis of accounting and comply with the relevant provisions of the Companies Act, 2013.

The preparation of the financial statements, in conformity with generally accepted accounting principles, requires the use of estimates and assumptions that affect the reported amount of assets and liabilities as at the Balance sheet date, reported amounts of revenue and expenses during the year and disclosure of contingent liabilities as at that date. The estimates and assumptions used in these financial statements are based upon the management's evaluation of the relevant facts and circumstances as of the date of the financial statements. The assets and liabilities have been classified as non current and current based on a twelve month operating cycle.

#### 1.2 Income Recognition:

Income is recognized on accrual basis

1.3 Fixed Assets and Depreciation / Amortisation:

Tangible assets are carried at historical cost less accumulated depreciation and impairment, if any.

Depreciation on tangible assets is provided on the written-down value method over the useful life of assets estimated by the Company. Depreciation for assets purchased/ sold during the year is charged on a pro-rata basis.

The Company estimates the useful lives for the fixed assets as follows:

#### **Computers Equipment**

Servers and Network 10 Years
 End User Devices 7 Years
 Office Equipment 8 Years
 Electrical installations 15 Years

For these class of assets, based on internal assessment, the Company believes that the useful life as given above represents the year over which the management expects to use these assets. Hence the useful life for these assets is different from the useful life as prescribed under Part C of Schedule II to the Companies Act, 2013.

Intangible assets represent Computer Software acquired / developed, of which cost is amortised over expected useful life which is governed as per the Accounting Standard for Intangible Assets issued by the Institute of Chartered Accountants of India.

# 1.4 Valuation of Investments:

Long Term investments are stated at cost and provision for diminution in value, other than temporary, is considered wherever necessary.

Current investments are valued at lower of cost and market value/net asset value.

#### 1.5 Foreign Currency Transactions:

Transactions in foreign currencies are accounted at the prevailing rates of exchange on the date of the transaction.

Monetary items denominated in foreign currencies are restated at the prevailing rates of exchange at the Balance Sheet date. Gain or loss arising out of fluctuations in exchange rates is accounted for in Profit and Loss statement.

#### 1.6 Employee Benefits:

#### A) Short Term Employee Benefits:

Short Term Employee Benefits for services rendered by employees are recognized during the period when the services are rendered.

#### B) Post Employment Benefits:

#### **Defined Contribution Plan**

#### i) Provident Fund

The Company contributes to a Government Administered Provident Fund, Pension Fund and Employees State Insurance on account of its employees.

#### Defined Benefit Plan

#### ii) Gratuity

The company makes an annual contribution to a Gratuity Fund administered by trustees and managed by Life Insurance Corporation of India (LIC). The company accounts its liability based on an actuarial valuation, as at the Balance Sheet date, determined every year by LIC using the projected unit credit method.

#### iii) Leave Encashment

The company makes an annual contribution to a Fund and managed by SBI Life Insurance Company Limited. The Company accounts its Liability based on Actuarial Valuation, as at the Balance sheet date, determined every year, using projected unit credit method.

The expense and acturial gain /loss on account of the above benefit plans are recognized in the profit and loss statement on the basis of an acturial valuation

#### 1.7 Taxation:

Current tax is provided on the taxable income for the year.

Deferred Tax liabilities arising from timing differences have been fully provided for. Deferred tax assets are recognized on the consideration of prudence.

#### 1.8 Intangible Assets:

Computer software acquired is recorded as an intangible asset and its cost is amortized over the estimated useful life.

#### 1.9 Impairment of Assets:

The carrying amounts of assets are reviewed at each balance sheet date to ascertain impairment based on internal /external factors. An impairment loss is recognized when the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the higher of the net selling price of the assets and their value in use.

#### 1.10 Provisions:

Provisions are recognized when there is existence of present legal or constructive obligations, as a result of past events, for which it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made for the amount of obligation.



#### NOTE 2

SHARE CAPITAL (₹ in lakhs)

31.03.2016	31.03.2015
1525.00	1525.00
1525.00	1525.00
895.13	895.13
895.13	895.13
	1525.00 1525.00 895.13

The company has single class of shares - equity shares of face value of  $\ref{10}$  each. All equity shares rank pari passu with regard to dividends and share in the company's residual assets. Every shareholder is entitled to one vote per share.

#### Details of number of shares held by shareholders holding more than 5% shares are set out below:

(₹ in lakhs)

Name	Status	Class of Share	No. of	% held as at	No. of	% held as at
			Shares#	31.03.2016	Shares #	31.03.2015
Sundaram Finance Limited	Holding Company	Equity shares	75.41	84%	75.41	84%
Sundaram Finance	Fellow Subsidiary	Equity shares	14.10	16%	14.10	16%
Distribution Limited						
Total			89.51		89.51	

<sup>#</sup> Including Equity shares held by nominees

The reconciliation of the number of shares outstanding as at 31st March 2016 is set out below:

31.03.2016	31.03.2015
89.51	89.51
-	-
89.51	89.51
	89.51

NOTE 3
RESERVES AND SURPLUS

(₹ in lakhs)

Particulars	31.03.2016	31.03.2015
A. Capital reserve	51.93	51.93
B. General reserve	27.00	27.00
C. Profit and Loss statement		
Opening Balance in Profit and Loss statement	19.71	-51.80
Add : Profit for the current period	5.57	72.15
Less : Transition Reserve on Depreciation under Companies Act 2013	-	0.64
Closing balance in Profit and Loss statement	25.28	19.71
Total	104.21	98.64

NOTE 4 LONG - TERM BORROWING

Particulars	31.03.2016	31.03.2015
Secured Loan		
Term loan from HDFC Bank Ltd*	69.70	-
Total	69.70	-

<sup>\*</sup> Term loan is secured by exclusive charge on the current assets of the company. Interest is payable at 9.75% per annum at monthly rests.



# NOTE 5

**TRADE PAYABLES** (₹ in lakhs)

Particulars	31.03.2016	31.03.2015
Total Outstanding dues to creditors other than micro enterprises and small enterprises		
For Expenses	37.88	52.11
Total	37.88	52.11

# NOTE 6

# **OTHER CURRENT LIABILITIES**

(₹ in lakhs)

Particulars	31.03.2016	31.03.2015
Current Maturities of Long term debt	30.30	-
TDS & service tax payable	4.58	2.78
Interest accrued and due on term loan	0.89	-
Others	44.14	42.71
Total	79.91	45.49

# **NOTE** 7

# **SHORT - TERM PROVISIONS**

Particulars	31.03.2016	31.03.2015
Provision for Employee Benefits	61.89	32.38
Total	61.89	32.38

NOTES TO THE ACCOUNTS (Contd.)

NOTE 8

FIXED ASSETS										(₹ in lakhs)
		Original Cost	al Cost			Depreciaton	ciaton		Net Book Value	x Value
Description	As at April 1st, 2015	Additions	Deletions	As at March 31st, 2016	As at April 1st, 2015	Additions	Deletions	As at March 31st, 2016	As at March 31st, 2016	As at March 31st, 2015
Tangible Assets										
Servers	40.81	1	1	40.81	30.44	3.27	1	33.70	7.11	10.37
Desktops & Printers	82.94	37.48	1	120.42	59.32	18.43	•	77.75	42.67	23.62
IT Network	19.68	10.35	1	30.03	9.46	3.81	1	13.27	16.76	10.22
Office Equipment	43.08	3.99	1	47.07	28.25	4.65	1	32.91	14.16	14.82
Electrical Equipment	13.50	1	1	13.50	7.09	0.78	1	7.87	5.63	6.41
Furnitures and Fixtures	36.76	1	1	36.76	36.02	0.19	1	36.22	0.55	0.74
Leased Assets										
Computer	27.51	1	-	27.51	27.51	1	-	27.51	1	1
SUB TOTAL (A)	264.28	51.82	-	316.10	198.10	31.14	0.00	229.24	86.86	66.18
Intangible Assets										
Computer software	140.27	42.59	_	182.86	102.14	23.17	_	125.30	57.55	38.13
SUB TOTAL (B)	140.27	42.59	_	182.86	102.14	23.17	0.00	125.30	57.55	38.13
Total [A + B]	405	94.41	-	498.96	300.24	54.30	0.00	354.55	144.42	104.31
(Previous Year)	350	55.25	99.0	404.55	226.47	73.18	1.26	300.24	104.31	123.50



NOTE 9
DEFERRED TAX ASSET (NET)

(₹ in lakhs)

Particulars	31.03.2016	31.03.2015
Deferred Tax Asset		
Provision for doubtful Debts	21.80	18.26
Provision for employee benefits	6.50	2.82
Sub Total	28.30	21.08
Less: Deferred Tax liability		
Depreciation	5.30	1.42
Total	23.00	19.66

NOTE 10 LONG TERM LOAN AND ADVANCES

(₹ in lakhs)

Particulars	31.03.2016	31.03.2015
Unsecured, Considered Good		
Capital Advance	0.86	11.46
Prepaid Expenses	2.19	-
Advances to Staff	4.64	8.51
Rental and Other Deposit	121.02	-
Other Loans and Advances		
MAT Credit Entitlement	8.66	-
Advance Income Tax and Tax Deducted at Source (net of provision)	442.69	401.78
Total	580.07	421.75

Advance Income Tax and Tax Deducted at Source is net of Provision for Tax ₹35.73 (31.03.15 - ₹27.07)

NOTE 11 CURRENT INVESTMENTS

(₹ in lakhs)

Particulars	31.03.2016	31.03.2015
Unquoted		
Investments in mutual funds at cost		
1,12,017 units in Sundaram Money Fund Face value Rs 10 per unit	35.59	165.37
(Market Value ₹35,72,055)		
Nil units in Reliance Quarterly Plan A Face Value Rs 10 per unit	-	60.00
Total	35.59	225.37

Aggregate amount of unquoted investments 35.59 225.37

NOTE 12

TRADE RECEIVABLES

(₹ in lakhs)

Particulars	31.03.2016	31.03.2015
Unsecured, considered good		
Outstanding for a period exceeding six months from due date	27.32	12.44
Others	326.69	227.52
	354.01	239.96
Unsecured, considered doubtful		
Outstanding for a period exceeding six months from due date	60.87	60.53
Others	4.25	4.69
Sub-total	65.12	65.22
Less: Provision for doubtful debts*	65.12	65.22
Total unsecured, considered doubtful	-	-
Total	354.01	239.96

<sup>\*</sup> Of the movement in Provision for doubtful debts Rs 0.14 pertains to bad debts written off.

NOTE 13 CASH AND CASH EQUIVALENTS

Particulars	31.03.2016	31.03.2015
Cash on hand	0.12	0.05
Balances with banks:		
- In Current Accounts	38.61	28.35
Total	38.73	28.40

NOTE 14 SHORT TERM LOAN AND ADVANCES

(₹ in lakhs)

Particulars	31.03.2016	31.03.2015
Unsecured, Considered good		
Staff advances	6.32	3.58
Prepaid expenses	14.20	11.74
Advance for purchase of mutual fund units	18.00	-
Cenvat Input Credit	10.41	5.95
Rental and other deposits*	21.58	61.79
Other Advances	2.40	1.23
	72.91	84.30
Unsecured, Considered doubtful		
Advances and Deposits	0.92	1.86
Loans due from ex-employees	4.51	4.27
	5.42	6.14
Less:-Provision for Doubtful Loans and Advances	-5.42	-6.14
	-	-
Total	72.91	84.30

<sup>\*</sup> Includes deposit paid to ESI Court Rs 0.41 (31.3.2015 : ₹0.41)

# NOTE 15 REVENUE FROM OPERATIONS

(₹ in lakhs)

Particulars	2015-16	2014-15
Business Process Outsourcing and Related Activities	1605.21	2004.75
Total	1605.21	2004.75

# NOTE 16

**OTHER INCOME** (₹ in lakhs)

Particulars	2015-16	2014-15
Interest on deposits with banks and others	0.77	2.00
Profit on sale of investments	14.36	8.47
Provisions no longer required written back	0.26	3.95
Other income	0.68	0.21
Total	16.08	14.63

**Annual Report** 

NOTE 17 EMPLOYEE BENEFIT EXPENSES

(₹ in lakhs)

Particulars	2015-16	2014-15
Salaries, Bonus and other allowances	1007.07	1319.09
Company's contribution to Provident and other funds	88.00	89.63
Staff Welfare Expenses	34.36	39.49
Total	1,129.43	1,448.21

NOTE 18
ADMINISTRATIVE AND OTHER EXPENSES

(₹ in lakhs)

Particulars	2015-16	2014-15
Rent	167.68	152.92
Power and Fuel	70.73	59.98
Rates and Taxes	2.92	1.22
Communication expenses	43.31	56.16
Insurance	12.73	12.19
Travelling and Conveyance	28.73	33.53
Professional fees	5.42	6.34
Repairs and Maintenance - others	46.57	41.52
Printing and Stationery	5.42	6.34
Loss on sale of tangible assets	0.00	0.26
Fixed assets discarded	0.00	15.16
Provision for doubtful advances	0.23	4.27
Provision for doubtful debts (Net)	0.04	37.42
Telephone Deposit written off	0.86	-
Miscellaneous expenses	30.23	21.88
Total	414.87	449.20

# **NOTE 19**

FINANCE COSTS (₹ in lakhs)

Particulars	2015-16	2014-15
Interest on Term Loan	1.06	-
Interest-others	0.05	0.19
Total	1.11	0.19

# SUNDARAM BPO INDIA LIMITED



#### NOTE 20

**GENERAL** 

#### 20.1 Disclosure as per AS 15

**Employee Benefits:** 

#### **Defined Contribution Plan:**

During the year, the Company has recognized the following amounts in the Profit and Loss Statement, which are included in Employee Benefits:

(₹ in lakhs)

Particulars	2015 - 2016	2014 - 2015	2013 - 2014	2012 - 2013
Contribution to Provident Fund	47.91	56.64	52.82	25.38
Contribution to Employees' State Insurance	31.62	32.61	34.84	14.42

#### **Gratuity:**

#### **Defined Benefit Plan**

#### I. Principal Actuarial Assumptions (Expressed as weighted averages)

Particulars	31.03.2016	31.03.2015
Discount Rate	8.00%	8.00%
Salary Escalation	5.00%	5.00%
Attrition	60.00%	60.00%
Expected rate of return on Plan Assets	8.78%	8.78%

# II. Reconciliation of opening and closing balances of present value of the defined benefit obligation (PVO)

Particulars	31.03.2016	31.03.2015
PVO as at the beginning of the period	30.87	40.59
Interest Cost	2.47	2.58
Current service cost	8.09	10.89
Benefits paid	-7.27	-21.44
Actuarial loss/(gain) on obligation (balancing figure)	0.00	-1.74
PVO as at the end of the period	35.08	30.87

# III. Reconciliation of opening and closing balances of changes in the fair value of Plan Assets

(₹ in lakhs)

Particulars	31.03.2016	31.03.2015
Fair value of plan assets as at the beginning of the period	33.49	45.26
Expected return on plan assets	2.85	14.21
Contributions	2.15	6.28
Benefits paid	-7.27	-21.44
Actuarial gain/(loss) on plan assets [balancing figure]	-	-10.82
Fair value of plan assets as at the end of the period	31.21	33.49

# IV. Table showing actual return on plan assets

(₹ in lakhs)

Particulars	31.03.2016	31.03.2015
Expected return on plan assets	-9.53	1.29
Actuarial gain (loss) on plan assets	_	-10.82
Actual return on plan assets	-9.53	-9.53

#### V. Actuarial Gain/Loss recognized

(₹ in lakhs)

Particulars	31.03.2016	31.03.2015
Actuarial gain / (loss) for the period - Obligation	-	1.74
Actuarial gain / (loss) for the period- Plan Assets	-	10.82
Total (gain) / loss for the period	-	12.56
Actuarial (gain) / loss recognized in the period	-	12.56
Unrecognized actuarial (gain) / loss at the end of the year	-	-

#### VI. The amounts to be recognized in the balance sheet and related analysis

(₹ in lakhs)

Particulars	31.03.2016	31.03.2015
Present value of the obligation	35.08	30.87
Fair value of plan assets	31.21	33.49
Difference	3.87	-2.61
Amount determined under para 55 of AS15R	3.87	-2.61
Present value of the future reduction in contribution under para 59(b) of AS15R	-3.87	2.61
Net Asset Recognized under para 59 of AS15R	-3.87	2.61

# SUNDARAM BPO INDIA LIMITED

#### VII. The amounts to be recognized in the Profit and Loss statement

(₹ in lakhs)

Particulars	31.03.2016	31.03.2015
Current service cost	8.09	10.89
Interest Cost	2.47	2.58
Expected return on plan assets	-2.85	14.21
Net actuarial (gain)/loss recognised in the year	-	0.40
Expenses recognized in the profit and loss statement	8.36	0.04

#### VIII. Movements in the Liability recognized in the balance sheet

(₹ in lakhs)

Particulars	31.03.2016	31.03.2015
Opening net liability	-2.61	-4.67
Expense as above	8.36	0.04
Contribution paid	-1.88	2.01
Closing net liability	-3.87	-2.61

#### IX. Amount for the Current period

(₹ in lakhs)

Particulars	31.03.2016	31.03.2015	
Present Value of obligation	35.08	30.87	
Plan Assets	31.21	33.49	
Surplus (Deficit)	-3.87	2.61	
Experience adjustments on plan assets -(loss)/gain	-	10.82	

#### **Other Long Term Benefits:**

The Company's liability towards other long - term benefits are provided based on actuarial valuation as at 31st March 2016. The details are given below:

Particulars	31.03.2016	31.03.2015	31.03.2014	31.03.2013
Leave encashment	8.21	0.02	13.44	8.82

# 20.2. i Miscellanous Expenses under Administrative and Other Expenses include remuneration to auditors (Excluding Service Tax) towards -

(₹ in lakhs)

Particulars	2015-16	2014-15
Statutory Audit	3.00	3.00
Tax Audit	0.75	0.50
Certification	0.50	0.60

# 20.2. ii Earnings per Share (Basic and diluted):

(₹ in lakhs)

Particulars	2015-16	2014-15
A. Profit for the year after taxation (₹)	5.57	72.15
B. Total number of equity shares of ₹10/- each outstanding at the end of the year (in numbers)	89,51,259	89,51,259
C. Basic and diluted earnings per share ₹(A/B)	0.06	0.81

#### 20.3 Details of transactions with Related Parties:

Parties	Relationship
Sundaram Finance Limited	Holding Company
Sundaram BNP Paribas Home Finance Limited	Fellow subsidiary
Sundaram Asset Management Company Limited	Fellow subsidiary
Sundaram Trustee Company Limited	Fellow subsidiary
Sundaram Finance Distribution Limited	Fellow subsidiary
Sundaram Infotech Solutions Limited	Fellow subsidiary
Sundaram Insurance Broking Services Limited	Fellow subsidiary
LGF Services Limited	Fellow subsidiary
Infreight Logistics Solutions Limited	Fellow subsidiary
Sundaram BNP Paribas Fund Services Limited	Fellow subsidiary
Sundaram Asset Management Singapore Pte. Ltd.	Fellow subsidiary
Sundaram Business Services Limited	Fellow subsidiary
Royal Sundaram General Insurance Co. Ltd *	Fellow subsidiary
	(With effect from 29.07.2015)
Key Management Personnel	
Ms. S.Shobana	Secretary

# SUNDARAM BPO INDIA LIMITED



#### Related Party Transactions for the year ended 31st March 2016:

The nature and volume of transactions of the company during the year, with the above related parties are as follows: (₹ in lakhs)

Nature of Transactions	Holding Company	Subsidary Company	Fellow Subsidiaries	Joint Venture/ Associates	2015-16	2014-15
Income						
Payroll Processing						
Sundaram BNP Paribas Home Finance Limited	-	-	2.13	-	2.13	7.39
Sundaram Infotech Solutions Limited	-	-	1.80	-	1.80	1.81
Sundaram Asset Management Company Limited	-	-	2.88	-	2.88	2.99
Sundaram BNP Paribas Fund Services Limited	-	-	3.89	-	3.89	3.61
Accounting Services					-	-
Sundaram Asset Management company Limited	_	-	16.80	-	16.80	14.45
Data Processing					-	-
Sundaram Finance Limited	351.00	-	-	-	351.00	430.24
<b>Deposit Processing</b>						
Sundaram BNP Paribas Home Finance Limited	-	-	25.99	-	25.99	24.92
Reimbursement Income					-	-
Sundaram Finance Limited	2.72	-	-	-	2.72	-
Sundaram BNP Paribas Home Finance Limited	-	-	-		-	0.09
Sundaram Business Services Limited	-	-	1.34	-	1.34	-
Royal Sundaram General Insurance Co. Ltd	-	-	2.74	-	2.74	-
Telecalling					-	-
Sundaram Asset Management company Limited	-	-	12.47	-	12.47	-
Sundaram Finance Limited	99.47	-	-	-	99.47	-
Sundaram BNP Paribas Home Finance Limited		-	1.24	-	1.24	0.91
Royal Sundaram General Insurance Co. Ltd	-	-	65.58		65.58	-
Expenses						
Sundaram Finance Limited						
a) Rent	0.04	-	-	-	0.04	0.04
b) Internal Audit	5.00	-	-	-	5.00	4.00
Royal Sundaram General Insurance Co. Ltd						
Insurance Premium	-	-	3.35	-	3.35	-

(₹ in lakhs)

Nature of Transactions	Holding Company	Subsidary Company	Fellow Subsidiaries	Joint Venture/ Associates	2015-16	2014-15
Receivables						
Sundaram Asset Management company Limited	-	-	8.07	-	8.07	1.84
Sundaram Infotech Solutions Limited	-	-	0.35	-	0.35	0.34
Sundaram BNP Paribas Fund Services Limited	-	-	0.41	-	0.41	0.34
Sundaram BNP Paribas Home Finance Limited	-	-	3.78	-	3.78	3.22
Sundaram Finance Limited	46.18	-	-	-	46.18	40.53
Sundaram Business Services Limited	-	-	-	-	-	9.37
Royal Sundaram General Insurance Co. Ltd	-	-	29.52	-	29.52	-
Liabilities						
Liabilities – Outstanding Balance as on 31.03.2016						
Equity Shares					-	
Sundaram Finance Limited	754.10	-	-	-	754.10	754.10
Sundaram Finance Distribution Limited	-	-	141.03	-	141.03	141.03
Payables					-	
Sundaram Finance Limited	1.31	-	-	-	1.31	1.15
Sundaram Infotech Solutions Limited	-	-	-	-	-	1.32
Sundaram Business Services Limited	-	-	-	-	-	13.64

No Amount has been written off/written back during the year

- 20.4 The Company Secretary Ms. Shobana S has been nominated by Sundaram Finance Limited the Holding company and no remuneration is borne by this company.
- ESI Claims against the erstwhile Professional Management Consultants Limited (PMCL) not accepted by the company ₹2.06 (previous year – ₹2.06). Against this claim, PMCL filed an appeal before the Employees' Insurance (EI) Court and a stay was obtained, on a payment of 20% of the disputed amount. Accordingly, PMCL has deposited a sum of ₹0.41 with the EI Court. The said amount has been grouped under Loans and Advances in the Balance Sheet.
  - In an earlier year, the above appeal was dismissed by the ESI Court and PMCL has since filed an appeal before Hon'ble High Court of Madras and has obtained a stay against the order of the ESI Court. The case is yet to be posted for hearing.
- 20.6 ESI Claims against the company not acknowledged as debts ₹1.25 (Previous Year Nil). The company had received an order on 19th February, 2016. Company has filed an appeal in financial year 2016-17.
- The pending litigation as on 31st March 2016 have been complied by the company. The effect of the current position of the litigations have been evaluated and appropriately considered and disclosed in the financial statements.
- 20.8 There is no amount due to small scale industries in terms of "The Micro, Small and Medium Enterprises Development Act, 2006"
- Estimated amount of contracts remaining to be executed on capital account ₹0.86 (net of advances of ₹11.46) (31-03-2015 -20.9 ₹2.86 net of advances of ₹11.46)
- 20.10 Previous year figures have been regrouped / reclassify wherever necessary to conform to current year's classification.

As per our report of even date attached For Brahmayya & Co., Chartered Accountants FRN 000511S L Ravi Sankar

Partner Membership No.: 25929

Place: Chennai Shobana S Rajesh Venkat Date: 5-5-2016 Secretary

> **Annual Report** 2015-16

T.T. Srinivasaraghavan

Directors