## FAMILIARISATION PROGRAMME CONDUCTED FOR INDEPENDENT DIRECTORS

Details of attendance and number of hours spent in the familiarisation programmes are as follows:

| Name                       | No. of programmes attended |            | No. of hours spent |            |
|----------------------------|----------------------------|------------|--------------------|------------|
|                            | 2017-18                    | Cumulative | 2017-18            | Cumulative |
| Sri N Venkataramani        | 4                          | 26         | 5                  | 21.5       |
| Sri P N Venkatachalam      | 5                          | 30         | 6                  | 24.5       |
| Sri S Mahalingam           | 5                          | 25         | 6                  | 21.5       |
| Sri S Prasad               | 5                          | 30         | 6                  | 24.5       |
| Ms. Shobhana Ramachandhran | 5                          | 23         | 6                  | 20         |
| Sri Rajiv C. Lochan        | 5                          | 6          | 6                  | 8.5        |

As part of the effort to familiarise the Independent Directors of the Company about the functioning of Sundaram Asset Management Company Limited (SAMCL), Sri Harsha Viji, Deputy Managing Director, made an hour-long presentation on the strategy and performance of SAMCL at the Board Meeting held on 28th April 2017. Further, as part of the continuing efforts to familiarize the Independent Directors with updated market and regulatory information in the financial sector, M/s. Mckinsey & Co. made an hour long presentation indicating the change in the competitive landscape in the banking and NBFC sectors, affecting retail finance and their likely impact on the overall business environment, at the Board Meeting held on 22nd September 2017.

These programmes were in addition to the hour long presentations made by the Whole-time Directors and other senior executives on the market scenario, changing business environment and regulatory changes, during the Board Meetings held for the purpose of reviewing the business performance at the end of every quarter.

20.03.2018

