SUNDARAM BUSINESS SERVICES LIMITED

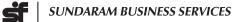
8th Annual Report 2012-13



SUNDARAM BUSINESS SERVICES



| Board of Directors | T T Srinivasaraghavan Srinivas Acharya Paramesh Krishnaier M Ramaswamy |
|-------------------------|--|
| Audit Committee | T T Srinivasaraghavan Chairman Srinivas Acharya M Ramaswamy |
| Chief Executive Officer | Rajesh Venkat |
| Chief Financial Officer | Prem Ramakrishnan |
| Secretary | Charanya Sridharan |
| Bankers | State Bank of Travancore HDFC Bank Limited Kotak Mahindra Bank Ltd Indian Overseas Bank Hongkong and Shanghai Banking Corporation Ltd Axis Bank |
| Auditors | M/s. Brahmayya & Co., Chennai, Chartered Accountants |
| Registered Office | 21, Patullos Road, Chennai 600 002 Tel. : 044 - 28526353, Fax : 044 - 28587054 |
| Corporate Office | 20, Patullos Road, Chennai 600 002 website: www.sundarambizserv.com |



SUNDARAM BUSINESS SERVICES LIMITED

A wholly-owned subsidiary of



SUNDARAM FINANCE LIMITED

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Directors' Report

Your Directors have pleasure in presenting the Eighth Annual Report and Audited Accounts of the Company for the year ended 31st March 2013.

The summarised financial results of the Company are given hereunder:

| Particulars | Year ended | | |
|---|------------|------------|--|
| | 31.03.2013 | 31.03.2012 | |
| Total Income | 25,28.87 | 27,14.93 | |
| Total Expenditure | 25,98.62 | 26,09.23 | |
| Profit/(Loss)before Taxation | (69.75) | 1,05.70 | |
| Provision for Taxation (includes deferred tax) | (9.23) | 5.43 | |
| Profit/(Loss) after Taxation | (60.52) | 1,00.27 | |

(₹ in lakhs)

REVIEW OF OPERATIONS

During the year, your Company earned revenue of \gtrless 2,528.87 lakhs as compared to \gtrless 2,714.93 lakhs in the previous year. The drop in revenue was on account of the transfer of all the domestic business of the company to Sundaram BPO India Limited effective 1st October 2012.

As against a profit before tax of \gtrless 105.70 lakhs last year, your Company has posted a loss \gtrless 69.75 lakhs before taxes. The loss was occasioned by increased investments towards business development in new markets which are expected to help the company grow in the coming years.

DIVIDEND

Your Directors do not recommend any dividend for the year under review.

DIRECTORS

Sri Srinivas Acharya, Director retires by rotation and, being eligible, offers himself for re-election.

DIRECTORS' RESPONSIBILITY STATEMENT

Your directors confirm that:

- i) in the preparation of the annual accounts, the applicable accounting standards have been followed;
- they have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent, so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period;
- they have taken proper and sufficient care for the maintenance of adequate accounting records, in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities; and
- iv) they have prepared the annual accounts on a going-concern basis.

INFORMATION AS PER SECTION 217(1)(e) OF THE COMPANIES ACT, 1956

In pursuance of the provisions of Section 217(1)(e) of the Companies act, 1956, read with Rule 2 of the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1988, Your Company has no activity relating to conservation of energy or technology absorption.

During the year under review, expenditure in foreign currencies amounted to ₹ 799.89 lakhs. Foreign Currency earnings amounted to ₹ 1849.59 lakhs.

PERSONNEL

None of the employees of the Company is in receipt of remuneration in excess of the revised limits prescribed under Section 217(2A) of the Companies Act, 1956.

FIXED DEPOSITS

A

ACKNOWLEDGEMENT

Your Directors thank the holding company, Sundaram Finance Limited for its support. They also placed on record their appreciation to all the employees of the Company for their sincere and dedicated service.

| Your Company has not accepted any public deposit during the | | T T Srinivasaraghavan |
|---|------------------|-----------------------|
| period under review. | | Srinivas Acharya |
| AUDITORS | | Paramesh Krishnaier |
| M/s Brahmayya & Co, Chartered Accountants, Chennai, retire and are eligible for reappointment. A certificate under Section 224(1B) | Chennai 600 002 | M Ramaswamy |
| of the Companies Act, 1956 has been received from them. | Date: 20.05.2013 | Directors |

INDEPENDENT AUDITORS' REPORT

to the Members of M/s. Sundaram Business Services Limited

1) Report on the Financial Statements

We have audited the accompanying financial statements of Sundaram Business Services Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2013, and the Profit and Loss Statement and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

2) Management's Responsibility for the Financial Statements

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 ("the Act"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

- 3) Auditor's Responsibility
 - a) Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
 - b) An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and

fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

- c) We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.
- 4) Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- a) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2013;
- b) in the case of the Statement of Profit and Loss, of the loss for the year ended on that date; and
- c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.
- 5) Report on Other Legal and Regulatory Requirements
 - As required by the Companies (Auditor's Report) Order, 2003 ("the Order") issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
 - 2. As required by section 227(3) of the Act, we report that:
 - We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.

- b. In our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books.
- c. The Balance Sheet, Profit and Loss Statement, and Cash Flow Statement dealt with by this Report are in agreement with the books of account.
- In our opinion, the Balance Sheet, Profit and Loss Statement, and Cash Flow Statement comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956;
- e. On the basis of written representations received from the directors as on March 31, 2013, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2013, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

For **BRAHMAYYA & CO.,** Chartered Accountants Firm Regn. No.000511S **L RAVI SANKAR** Partner Membership No.25929

Place: Chennai Date: 20th May, 2013

Annexure to the Auditors' Report referred to in Paragraph 5 of our Report of even date

- a) The company is maintaining proper records showing full particulars, including quantitative details and situation of fixed assets.
 - b) Fixed assets have been physically verified by the management during the year, in accordance with an annual plan of verification which in our opinion is reasonable having regard to the size of the company and the nature of fixed assets. The discrepancies noticed on such verification were not material and have been properly dealt with in the books of account.
 - c) In our opinion and according to the information and explanations given to us, a substantial part of fixed assets have not been disposed off by the company during the year.
- a) i) The Company has granted unsecured loan to one company covered in the register maintained under section 301 of the Act. The maximum amount involved during the year was ₹ 380 lakhs. The balance outstanding at the end of the year was Nil.
 - The rate of interest and other terms and conditions of the loan are, prima facie, not prejudicial to the interest of the company.
 - iii) The repayment of principal is regular.
 - iv) There is no amount overdue on the loans.
 Apart from the above, the company has not granted loans to companies, firms or other parties covered in the register maintained under section 301 of the Act.
 - b) In our opinion and according to the information and explanations given to us, the company has not availed

any loan secured or unsecured to companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956.

Therefore, the provisions of clauses (iii) (e) to (g) of paragraph 4 of the order are not applicable.

- 3. In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the company and the nature of its business with regard to purchase of fixed assets and sale of services. During the course of our audit, no major weaknesses have been noticed in the internal controls and therefore the reporting of the same does not arise.
- 4. a) To the best of our knowledge and belief and according to the information and explanations given to us, we are of the opinion that the particulars of contracts or arrangements referred to in Section 301 of the Act that need to be entered in the register maintained under Section 301 of the Act have been so entered.
 - b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements entered in the register maintained under Section 301 of the Act and exceeding the value of rupees five lakhs in respect of any party during the year, prima facie, have been made at prices which are reasonable having regard to the nature of the services and prevailing market prices at the relevant time.
- 5. The company has not accepted any deposits from the Public during the year.
- The company has an internal audit system, which in our opinion, is commensurate with the size and the nature of its business.

- 7. The Central Government has not prescribed the maintenance of cost records under Section 209(1)(d) of the Act.
- 8. According to the records of the company and the information and explanations given to us, undisputed statutory dues, including Provident Fund, Employees State Insurance, Income tax and Service tax and other material statutory dues have been regularly deposited during the year with the appropriate authorities. According to the information and explanations given to us, there are no arrears of statutory dues which are outstanding as at 31st March, 2013 for a period of more than six months from the date they become payable.
- 9. According to the records of the company and the information and explanations given to us, there are no dues of Income tax, Sales tax, Excise duty and Cess which have not been deposited on account of any dispute. Details of disputed service tax demand not deposited is as follows:

| Nature of | Amount | Period to | Forum where the |
|-----------|------------|------------|--------------------|
| dues | (₹) | which the | dispute is pending |
| | | amount | |
| | | relates | |
| Service | 2,07,712/- | FY 2009-10 | Commissioner |
| Tax | | | (Appeals) Central |
| | | | Excise, Chennai. |

- 10. The company has accumulated losses at the end of the financial year and has not incurred cash losses during the current financial year.
- The company does not have any borrowings from financial institutions or on issue of debentures. The Company has not defaulted in repayment of dues to bank.
- 12. According to the information and explanations given to us, the company has not granted loans or advances on the basis of security by way of pledge of shares, debentures and other securities.
- The provisions of any special statute applicable to chit fund /nidhi / mutual benefit fund / societies are not applicable to the company.

- 14. Based on our examination of the records and the information and explanations given to us, the company has not dealt / traded in shares and debentures during the year. As informed and explained to us, proper records have been maintained of the transactions and contracts relating to investments in securities and timely entries have been made therein. The securities have been held by the company in its own name.
- 15. In our opinion and according to the information and explanations given to us, the company has not given any guarantees for loans taken by others from banks or financial institutions.
- 16. The company has not availed term loans during the year.
- According to the information and explanations given to us, the company has not raised funds on short term basis during the year.
- According to the information and explanations given to us, the company has not issued debentures during the year.
- 19. The company has not raised monies by public issue during the year.
- 20. To the best of our knowledge and belief and according to the information and explanations given to us, during the year no fraud by the company and no fraud on the company was noticed or reported during the course of our audit.
- 21. In our opinion and according to the information and explanations given to us, the nature of the company's business/ activities during the year has been such that clause ii, xiii and xviii of paragraph 4 of the Companies (Auditors' Report) Order, 2003 is not applicable to the company for the year.

For **BRAHMAYYA & CO.,** Chartered Accountants Firm Regn. No.000511S **L RAVI SANKAR** Partner Membership No.25929

Annual Report 2012-13

Place: Chennai

Date: 20th May, 2013

| | | ance She 1st March, 2 | | | (In ₹) |
|--|-------------------------------|--------------------------|--------------------------------------|------------------------|---------------------------------------|
| Particulars | Note | March | 31, 2013 | March 3 | |
| I. EQUITY AND LIABILITIES | | | | | |
| 1) Shareholders' funds | | | | | |
| (a) Share Capital | 2 | 15,00,00,000 | | 15,00,00,000 | |
| (b) Reserves and Surplus | 3 | (3,76,52,160 |) | (3,15,99,636) | |
| (c) Money received against share warr | ants | - | 11 02 /7 0/0 | - | 11.04.00.264 |
| 2) Share Application Money Pending | Allotmont | | 11,23,47,840 | | 11,84,00,364 |
| 3) Non-Current Liabilities | Anouncit | | _ | | _ |
| (a) Long-Term Borrowings | | _ | | _ | |
| (b) Deferred Tax Liabilities (Net) | 4 | 2,50,484 | | 11,73,839 | |
| (c) Other Long Term Liabilities | - | | - | | |
| (d) Long Term Provisions | 5 | 12,55,964 | | 62,58,669 | |
| | | | . 15,06,448 | | 74,32,508 |
| 4) Current Liabilities | | | | | |
| (a) Short-Term Borrowings | | | . | - | |
| (b) Trade Payables | 6 | 1,32,09,871 | | 47,98,711 | |
| (c) Other Current Liabilities | 7 | 30,41,716 | | 21,92,613 | |
| (d) Short-term Provisions | 8 | 1,30,18,742 | | 1,46,18,250 | |
| | | | 2,92,70,329 | | 2,16,09,574 |
| Total | | | 14,31,24,617 | | 14,74,42,446 |
| II. <u>ASSETS</u> | | | | | |
| 1) Non-current assets | 0 | | | | |
| (a) Fixed Assets | 9 | 1 /1 20 010 | | 00 47 40 4 | |
| i) Tangible Assetsii) Intangible Assets | | 1,41,38,012 39,92,401 | | 90,47,494 33,83,157 | |
| iii) Capital Work-in-Progress | | 59,92,401 | | 55,65,157 | |
| iv) Intangible Assets under Develo | nment | | | _ | |
| (b) Non-Current Investments | pinent | _ | | _ | |
| (c) Deferred Tax Assets (Net) | | _ | | _ | |
| (d) Long Term Loans and Advances | 10 | 3,72,28,910 | | 4,62,69,846 | |
| (e) Other Non-Current Assets | | | | _ | |
| | | | 5,53,59,323 | | 5,87,00,497 |
| 2) Current Assets | | | | | |
| (a) Current Investments | 11 | 1,15,00,000 |) | - | |
| (b) Trade Receivables | 12 | 4,94,80,053 | | 5,44,25,704 | |
| (c) Cash and Cash Equivalents | 13 | 78,89,992 | | 1,29,01,225 | |
| (d) Short-Term Loans and Advances | 14 | 1,34,32,352 | | 2,07,00,321 | |
| (e) Other Current Assets | 15 | 54,62,897 | | 7,14,700 | |
| | | | 8,77,65,294 | | 8,87,41,950 |
| Total | | | 14,31,24,617 | | 14,74,42,446 |
| Significant Accounting policies and Notes to the | Accounts 1 to 21 | | | | |
| As per our report of even date attached For Brahmayya & Co. , Chartered Accountants | | | | ТТ | Srinivasaraghavan Srinivas Acharya |
| FRN 000511S L Ravi Sankar | | | | Par | amesh Krishnaier |
| Partner Membership No. : 25929 Chennai 20th May 2013 | Rajesh Ve r Manager | nkat | Charanya Sridhar Secretary | an | M. Ramaswamy Directors |
| CLINICA DAVA DUCINIECO CEDA | | TD | | | |



Statement of Profit and Loss

for the Year Ended 31st March, 2013

| | for the Year E | nded 31st M | larch, 2013 | | (In ₹) |
|---|------------------------------|--------------|-------------------------------------|--------------|---------------------------|
| Particulars | Note | 2012 | 2-13 | 2011 | -12 |
| INCOME: | | | | | |
| Revenue from Operations | 16 | 24,99,30,656 | | 26,68,42,787 | |
| Other Income | 17 | 29,55,893 | | 46,50,730 | |
| Total Revenue | | | 25,28,86,549 | | 27,14,93,517 |
| EXPENSES: | | | | | |
| Employee Benefits | 18 | 11,43,40,731 | | 14,78,53,382 | |
| Administrative and Other Expenses | 19 | 13,73,28,743 | | 10,77,58,857 | |
| Finance Costs | 20 | 68,665 | | 8,23,765 | |
| Depreciation | | 81,24,289 | | 44,87,802 | |
| Total Expenses | | | 25,98,62,428 | | 26,09,23,806 |
| Profit/(Loss) Before Tax | | | (69,75,879) | | 1,05,69,711 |
| Tax Expense: | | | | | |
| 1) Current Tax | | | | | |
| Tax Under MAT | | - | | 21,14,761 | |
| Less: MAT Credit Entitlement | | _ | | (21,14,761) | |
| | | _ | | - | |
| 2) Deferred Tax | | (9,23,355) | (9,23,355) | 5,43,379 | 5,43,379 |
| Profit/(Loss) after Tax from continuin | ng operations | | (60,52,524) | | 1,00,26,332 |
| Earnings per Equity Share: | | | | | |
| Weighted Average Number of Shares c (Face Value ₹ 10/- per share) | onsidered | | 1,50,00,000 | | 1,50,00,000 |
| Basic and Diluted earnings per share | (in Rupees) | | (0.40) | | 0.67 |
| Significant Accounting policies and Notes to the Accounts 1 to 21 | | | | | |
| As per our report of even date attached | | | | ТТ | Srinivasaraghavan |
| For Brahmayya & Co. , Chartered Accountants FRN 000511S | | | | | Srinivas Acharya |
| L Ravi Sankar Partner | | | | Pa | ramesh Krishnaier |
| Membership No. : 25929 Chennai 20th May 2013 | Rajesh Ven Manager | | Charanya Sridha Secretary | ran | M. Ramaswamy Directors |
| | | | | A 10 10 - | al Donom |

Annual Report 2012-13

NOTES TO THE ACCOUNTS

Note 1

SIGNIFICANT ACCOUNTING POLICIES

1.1 The financial Statements are prepared and presented under the historical cost convention on the accrual basis of accounting and comply with the relevant provisions of the Companies Act, 1956.

The preparation of the financial statements, in conformity with generally accepted accounting principles, requires the use of estimates and assumptions that affect the reported amount of assets and liabilities as at the Balance sheet date, reported amounts of revenue and expenses during the year and disclosure of contingent liabilities as at that date. The estimates and assumptions used in these financial statements are based upon the management's evaluation of the relevant facts and circumstances as of the date of the financial statements. The assets and liabilities have been classified as non current and current based on a twelve month operating cycle.

1.2 Income Recognition:

Income is recognized on accrual basis

1.3 Fixed Assets and Depreciation:

Fixed assets are stated at historical cost less accumulated depreciation.

Depreciation on assets is provided on the Written down Value method at rates prescribed in Schedule XIV to the Companies Act, 1956. Assets costing $\overline{\xi}$ 5,000 or less acquired during the period are fully depreciated.

1.4 Valuation of Investments:

Long Term investments are stated at cost and provision for diminution in value, other than temporary, is considered wherever necessary.

Current investments are valued at lower of cost and market value/net asset value.

1.5 Foreign Currency Transactions:

Transactions in foreign currencies are accounted at the prevailing rates of exchange on the date of the transaction.

Monetary items denominated in foreign currencies are restated at the prevailing rates of exchange at the Balance Sheet date. Gain or loss arising out of fluctuations in exchange rates is accounted for in Profit and Loss account.

- 1.6 Employee Benefits:
 - A) Short Term Employee Benefits:

Short Term Employee Benefits for services rendered by employees are recognized during the period when the services are rendered.

B) Post Employment Benefits:

Defined Contribution Plan

i) Provident Fund

The Company contributes to a Government Administered Provident Fund, Pension Fund and Employees State Insurance on account of its employees.

ii) Superannuation

The Company makes fixed contributions as a percentage on salary to a Superannuation Fund, which is administered by trustees and managed by the Life Insurance Corporation of India Limited.

The above contributions are charged to Profit and Loss Account.

Defined Benefit Plan

iii) Gratuity

The company makes an annual contribution to a Gratuity Fund administered by trustees and managed by Life Insurance Corporation of India (LIC). The company accounts its liability based on an actuarial valuation, as at the Balance Sheet date, determined every year by LIC using the projected unit credit method.

iv) Leave Encashment

The Company accounts its Liability based on Actuarial Valuation, as at the Balance sheet date, determined every year, using projected unit credit method.

The expense and actuarial gain /loss on account of the above benefit plans are recognized in the profit and loss account on the basis of an actuarial valuation.

C) Other Long Term Employee Benefits:

The estimated liability in respect of other long term benefits like Employee Assured Bonus Scheme, has been provided on the basis of actuarial valuation.

1.7 Taxation:

Current tax is provided on the taxable income for the year.

Deferred Tax liabilities arising from timing differences have been fully provided for. Deferred tax assets are recognized on the consideration of prudence.

1.8 Intangible Assets:

Computer software acquired is recorded as an intangible asset and its cost is amortized over the estimated useful life.

1.9 Impairment of Assets:

The carrying amounts of assets are reviewed at each balance sheet date to ascertain impairment based on internal /external factors. An impairment loss is recognized when the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the higher of the net selling price of the assets and their value in use.

1.10 Provisions:

Provisions are recognized when there is existence of present legal or constructive obligations, as a result of past events, for which it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made for the amount of obligation

Note 2 S

| SHARE | CAPITAL |
|-------|---------|
| | |

| Particulars | 31.03.2013 | 31.03.2012 |
|--|--------------|--------------|
| Authorised | | |
| 1,50,00,000 Equity Shares of ₹ 10/- each. | 15,00,00,000 | 15,00,00,000 |
| | 15,00,00,000 | 15,00,00,000 |
| Issued, subscribed and fully paid up capital | | |
| 1,50,00,000 Equity Shares of ₹ 10/- each | 15,00,00,000 | 15,00,00,000 |
| Total | 15,00,00,000 | 15,00,00,000 |

Details of number of shares held by shareholders holding more than 5% shares are set out below:

| Name | Status | Class of Share | No. of Shares# | % held as at | No. of Shares # | % held as at |
|-----------------|---------|----------------|----------------|--------------|-----------------|--------------|
| | | | | 31.03.2013 | | 31.03.2012 |
| Sundaram | Holding | Equity shares | 1,50,00,000 | 100% | 1,50,00,000 | 100% |
| Finance Limited | Company | | | | | |
| Total | | | 1,50,00,000 | | 1,50,00,000 | |

#includes six equity shares held by the nominees of Sundaram Finance Ltd.

Reconcilation of the number of equity shares outstanding at the beginning and at the end of financial year are as follows:

(In ₹)

| Particulars | 31.03.2013 | 31.03.2012 |
|---|-------------|-------------|
| Shares outstanding at the beginning of the year | 1,50,00,000 | 1,50,00,000 |
| Add: Shares issued during the year | - | - |
| Less: Shares bought back during the year | - | - |
| Shares outstanding at the end of the year | 1,50,00,000 | 1,50,00,000 |

Note 3

RESERVES AND SURPLUS

| Particulars | 31.03.2013 | 31.03.2012 |
|---|---------------|---------------|
| Surplus in Profit and Loss account | | |
| Opening Balance | (3,15,99,636) | (4,16,25,968) |
| Add: Profit for the year from the Profit and Loss account | (60,52,524) | 1,00,26,332 |
| Total | (3,76,52,160) | (3,15,99,636) |

Note 4

DEFERRED TAX LIABILITIES (NET)

| Particulars | 31.03.2013 | 31.03.2012 |
|---------------------------------|------------|------------|
| DEFERRED TAX LIABILITIES | | |
| Depreciation | 8,91,855 | 11,43,421 |
| LESS: DEFERRED TAX ASSETS | | |
| Provision for Employee Benefits | 6,41,372 | (30,418) |
| Total | 2,50,484 | 11,73,839 |

Note 5

LONG TERM PROVISIONS

| | | (In ₹) |
|---------------------------------|------------|------------|
| Particulars | 31.03.2013 | 31.03.2012 |
| Provision for Employee Benefits | 12,55,964 | 62,58,669 |
| Total | 12,55,964 | 62,58,669 |

Note 6

TRADE PAYABLES

| | | (In ₹) |
|--------------|-------------|------------|
| Particulars | 31.03.2013 | 31.03.2012 |
| For Expenses | 1,26,95,091 | 35,09,333 |
| For Others | 5,14,780 | 12,89,378 |
| Total | 1,32,09,871 | 47,98,711 |

(In ₹)

Note 7

OTHER CURRENT LIABILITIES

(In ₹)

| Particulars | 31.03.2013 | 31.03.2012 |
|---------------------|------------|------------|
| TDS Payable | 13,52,256 | 10,70,617 |
| Service Tax Payable | - | 2,50,677 |
| Others | 16,89,460 | 8,71,319 |
| Total | 30,41,716 | 21,92,613 |

Note 8

SHORT TERM PROVISIONS

| | | (In ₹) |
|---------------------------------|-------------|-------------|
| Particulars | 31.03.2013 | 31.03.2012 |
| Others | | |
| Provision for Employee Benefits | 1,30,18,742 | 1,46,18,250 |
| Total | 1,30,18,742 | 1,46,18,250 |

| Description | | Gross Block | Block | | | | Depreciation | ciation | | | Net Block | lock |
|----------------------------|---------------------|---------------|------------|------------------|---------------------|-------------|--------------|------------|------------------------|------------------|---------------------|---------------------|
| | As at 01.04.2012 | Additions | Deductions | As at 31.03.2013 | As at 01.04.2012 | Additions | Impairment | Deductions | Impairment Reversal | As at 31.03.2013 | As at 31.03.2013 | As at 01.04.2012 |
| Tangible Assets | | | | | | | | | | | | |
| Computers | 89,52,071 | 44,54,790 | I | 1,34,06,861 | 41,39,578 | 31,14,687 | I | I | I | 72,54,265 | 61,52,596 | 48,12,493 |
| | (45,05,588) | (44,83,004) | (36,521) | (89,52,071) | (20,68,646) | (20,94,135) | () | (23,203) | () | (41,39,578) | (48,12,493) | (24,36,942) |
| Plant and Equipment | I | 30,90,616 | I | 30,90,616 | I | 35,824 | I | I | I | 35,824 | 30.54,792 | I |
| 4 | 1 | | Ĵ | | 1 | 1 | 1 | 1 | (-) | 1 | 1 | 1 |
| Office Equipment | 16,00,654 | 8,96,631 | I | 24,97,285 | 1,73,682 | 3,50,287 | I | I | I | 5,23,969 | 19,73,316 | 14,26,972 |
| | (4,36,614) | (11,64,040) | (| (16,00,654) | (49,284) | (1,24,398) | (-) | () | (-) | (1,73,682) | (14,26,972) | (3,87,330) |
| Furniture and Fixtures | 2,60,058 | 12,17,431 | | 14,77,489 | 89,245 | 12,37,643 | I | I | I | 13,26,888 | 1,50,601 | 1,70,813 |
| | (87,300) | (1,72,758) | 1 | (2,60,058) | (64,603) | (24,642) | Ĺ | Ĺ | () | (89,245) | (1,70,813) | (22,697) |
| Vehicles - Motor Car | 37,75,869 | 13,33,857 | 5,17,660 | 45,92,066 | 11,38,653 | 8,13,300 | I | 1,66,594 | I | 17,85,359 | 28,06,707 | 26,37,216 |
| | (32,02,553) | (13,20,948) | (7,47,632) | (37,75,869) | (3,77,268) | (9,13,986) | () | (1,52,601) | (-) | (11,38,653) | (26,37,216) | (28,25,285) |
| SUB TOTAL (A) | 1,45,88,652 | 1,09,93,325 | 5,17,660 | 2,50,64,317 | 55,41,158 | 55,51,741 | I | 1,66,594 | I | 1,09,26,305 | 1,41,38,012 | 90,47,494 |
| | (82,32,055) | (71,40,750) | (7,84,153) | (1,45,88,652) | (25,59,801) | (31,57,161) | (-) | (1,75,804) | (-) | (55,41,158) | (90,47,494) | (56,72,254) |
| Intangible Assets | | | | | | | | | | | | |
| Computer Software | 56,37,299 | 31,81,792 | I | 88,19,091 | 22,54,142 | 25,72,548 | I | I | I | 48,26,690 | 39,92,401 | 33,83,157 |
| | (32,58,278) | (23,79,021) | 1 | (56,37,299) | (9, 23, 501) | (13,30,641) | () | <u> </u> | () | (22,54,142) | (33,83,157) | (23,34,777) |
| SUB TOTAL (B) | 56,37,299 | 31,81,792 | I | 88,19,091 | 22,54,142 | 25,72,548 | I | I | I | 48,26,690 | 39,92,401 | 33,83,157 |
| | (32,58,278) | (23, 79, 021) | Ĺ | (56,37,299) | (9, 23, 501) | (13,30,641) | (-) | (-) | (-) | (22,54,142) | (33,83,157) | (23,34,777) |
| Total (A+B) (Current Year) | 2,02,25,951 | 1,41,75,117 | 5,17,660 | 3,38,83,408 | 77,95,300 | 81,24,289 | I | 1,66,594 | I | 1,57,52,995 | 1,81,30,413 | 1,24,30,651 |
| (Previous Vear) | (000 007 1) | | | | | | | | | | | |

Figures in brackets pertain to March 31, 2012

Annual Report 2012-13

GF | SUNDARAM BUSINESS SERVICES

Note 10

LONG TERM LOAN AND ADVANCES

| | | (In ₹) |
|--|-------------|-------------|
| Particulars | 31.03.2013 | 31.03.2012 |
| Unsecured, Considered Good | | |
| Advances to Staff | 36,27,053 | 94,41,726 |
| Prepaid expenses | 1,65,481 | _ |
| Other Loans and Advances | | |
| Advance Income Tax and Tax Deducted at Source (net of provision) | 3,12,07,296 | 3,45,99,039 |
| Fringe Benefit Tax (net of provision) | 1,14,320 | 1,14,320 |
| MAT Credit Entitlement | 21,14,761 | 21,14,761 |
| Total | 3,72,28,910 | 4,62,69,846 |

i) Advance Income Tax and Tax Deducted at Source is net of Provision for Tax ₹ 27,95,347/- (31.03.12 - ₹ 27,95,347)

ii) Fringe Benefit Tax is net of Provision for Fringe Benefit Tax of ₹ 16,165/- (31.03.12 - ₹ 16,165/-)

Note 11 CURRENT INVESTMENTS

(In ₹)

| Particulars | 31.03.2013 | 31.03.2012 |
|---|-------------|------------|
| Unquoted | | |
| Investments in Mutual fund at cost | 1,15,00,000 | _ |
| 720625.94 units in Sundaram Ultra Short term fund at cost | | |
| (Market Value ₹ 1,15,13,008/-) | | |
| Total | 1,15,00,000 | - |

Note 12 TRADE RECEIVABLES

| | | (In ₹) |
|---|-------------|-------------|
| Particulars | 31.03.2013 | 31.03.2012 |
| Unsecured, Considered Good | | |
| Outstanding for a period excedding six months from due date | 63,80,219 | 46,01,203 |
| Others | 4,30,99,835 | 4,98,24,501 |
| Total | 4,94,80,053 | 5,44,25,704 |

Note 13

CASH AND CASH EQUIVALENTS

| | | (In ₹) |
|--|------------|-------------|
| Particulars | 31.03.2013 | 31.03.2012 |
| Cash-in-Hand | 14,931 | 1,666 |
| Balances with Banks In Current accounts | 73,75,061 | 1,23,99,559 |
| In Deposit account* | 5,00,000 | 5,00,000 |
| Total | 78,89,992 | 1,29,01,225 |

* Deposit of ₹ 5,00,000 provided as margin money to the bank for obtaining guarantee.

Note 14

SHORT TERM LOANS AND ADVANCES

| | | (11 (1) |
|---|-------------|-------------|
| Particulars | 31.03.2013 | 31.03.2012 |
| Unsecured, Considered Good | | |
| Loans and Advances with Related Parties | | |
| Inter Corporate Deposit with Sundaram Finance Limited | - | 1,50,00,000 |
| Employee Advances | 23,06,100 | 15,57,157 |
| Prepaid Expenses | 34,90,721 | 21,08,405 |
| Service Tax Input | 37,60,078 | 5,28,582 |
| Rent Deposit | 15,28,167 | 12,58,196 |
| Others | 23,47,285 | 2,47,980 |
| Total | 1,34,32,352 | 2,07,00,321 |

Note 15 OTHER CURRENT ASSETS

| | | (In ₹) |
|----------------------------|------------|------------|
| Particulars | 31.03.2013 | 31.03.2012 |
| Unsecured, Considered Good | | |
| Interest Receivable | 1,07,008 | 69,091 |
| Other Receivable | 53,55,889 | 6,45,608 |
| Total | 54,62,897 | 7,14,700 |

Note 16

REVENUE FROM OPERATIONS

| (In | ₹) |
|-----|----|
|-----|----|

| Particulars | 2012 - 13 | 2011 - 12 |
|---|--------------|--------------|
| Business Process Outsourcing and Related Activities | 24,99,30,656 | 26,68,42,787 |
| | 24,99,30,656 | 26,68,42,787 |
| | | |
| Particulars | 2012 - 13 | 2011 - 12 |
| Revenue from operations includes - | | |
| Earnings in Foreign Currency | 18,49,58,608 | 14,30,26,655 |

Note 17 OTHER INCOME

| | | (In ₹) |
|---------------------------------------|-----------|-----------|
| Particulars | 2012-2013 | 2011-2012 |
| Interest | 26,94,406 | 28,28,206 |
| Profit on Sale of Current Investments | 40,284 | _ |
| Miscellaneous Income | 2,25,262 | 4,10,188 |
| Exchange Fluctuation | (4,059) | 14,12,336 |
| Total | 29,55,893 | 46,50,730 |

Note 18 EMPLOYEE BENEFITS

| | | (In ₹) |
|--|--------------|--------------|
| Particulars | 2012-2013 | 2011-2012 |
| Salaries, Allowances, Commission, Bonus etc | 10,25,20,921 | 13,09,62,844 |
| Company's contribution to Provident Fund, Gratuity, Superannuation and | 51,13,631 | 91,72,505 |
| Employees State Insurance Schemes | | |
| Staff Welfare Expenses | 67,06,180 | 77,18,033 |
| Total | 11,43,40,731 | 14,78,53,382 |

Note 19

ADMINISTRATIVE AND OTHER EXPENSES

| | | (In ₹) |
|-------------------------------|--------------|--------------|
| Particulars | 2012-2013 | 2011-2012 |
| Rent | 2,26,68,901 | 2,94,38,714 |
| Communication expenses | 79,59,739 | 91,06,279 |
| Electricity expenses | 93,75,956 | 76,07,927 |
| Insurance | 14,42,923 | 5,60,588 |
| Travelling and Conveyance | 1,06,21,984 | 93,17,704 |
| Outsourcing Cost | 82,71,713 | 1,12,89,511 |
| Professional Charges | 4,11,94,974 | 2,21,11,679 |
| Rates and Taxes | 42,104 | 32,028 |
| Repairs and Maintenance | | |
| Machinery | 63,81,135 | 55,02,163 |
| Business Development Expenses | 1,88,70,307 | 64,09,441 |
| Loss on Sale of Fixed Assets | 9,129 | - |
| Training Expenses | 37,30,839 | 6,69,489 |
| Miscellaneous Expenses | 67,59,040 | 57,13,334 |
| Total | 13,73,28,743 | 10,77,58,857 |

Miscellaneous expenses under "Administrative and other expenses" includes remuneration to auditors (Excluding Service Tax) towards:

| | | (In ₹) |
|--------------------|-----------|-----------|
| Particulars | 2012-2013 | 2011-2012 |
| Statutory Audit | 90,000 | 75,000 |
| Tax Audit | 30,000 | 25,000 |
| Certification fees | 65,000 | _ |

Note 20 FINANCE COST

| | | (In ₹) |
|-------------------|-----------|-----------|
| Particulars | 2012-2013 | 2011-2012 |
| Interest Expenses | 68,665 | 8,23,765 |
| Total | 68,665 | 8,23,765 |

21.1 Disclosure as per AS 15

Employee Benefits:

Defined Contribution Plan:

During the year, the Company has recognized the following amounts in the Profit and Loss Account, which are included in Employee Benefits:

| | | | | (In ₹) |
|--|-------------|-------------|-------------|-----------|
| Particulars | 2012 - 2013 | 2011 - 2012 | 2010 - 2011 | 2009-2010 |
| Contribution to Provident Fund | 38,58,377 | 56,31,119 | 59,39,919 | 56,50,209 |
| Contribution to Employees' State Insurance | 16,62,278 | 27,55,071 | 26,88,788 | 22,22,889 |
| Contribution to Superannuation Fund | 1,54,063 | 3,43,721 | 6,35,587 | 4,39,115 |

Gratuity:

Defined Benefit Plan

A. Reconciliation of opening and closing balances of present value of the defined benefit obligation.

| | | (In ₹) |
|---|-------------|-------------|
| Particulars | 31.03.2013 | 31.03.2012 |
| Present value of obligations at the beginning of the year | 49,01,087 | 60,97,159 |
| Interest cost | 3,92,087 | 4,87,773 |
| Current service cost | 10,77,188 | 15,02,787 |
| Benefits paid | (7,60,710) | (20,00,397) |
| Past service liability – transferred in | - | _ |
| Actuarial (gain) / loss on obligation | (20,99,666) | (11,86,235) |
| Present value of obligations at the end of the year | 35,09,986 | 49,01,087 |

B. Reconciliation of opening and closing balances of fair value of Plan Assets Fund Maintained by LIC

| | | (In ₹) |
|--|------------|------------|
| Particulars | 31.03.2013 | 31.03.2012 |
| Fair value of plan assets at the beginning of the year | 54,00,356 | 65,02,675 |
| Expected return on plan assets | 4,58,837 | 4,99,269 |
| Contributions | - | 3,98,809 |
| Benefits paid | 7,60,710 | 20,00,397 |
| Actuarial loss/gain on plan assets | - | - |
| Fair value of plan assets at the end of the year | 50,98,483 | 54,00,356 |

C. Table showing fair value of plan assets

| Particulars | 31.03.2013 | 31.03.2012 |
|--|------------|-------------|
| Fair Value of plan assets at beginning of year | 54,00,356 | 65,02,675 |
| Actual return on plan assets | 4,58,837 | 4,99,269 |
| Contributions | - | 3,98,809 |
| Benefits Paid | (7,60,710) | (20,00,397) |
| Fair Value of plan assets at end of year | 50,98,483 | 54,00,356 |
| Funded Status | 15,88,497 | 4,99,269 |

D. Actuarial Gain/Loss recognized

| Particulars | 31.03.2013 | 31.03.2012 |
|--|-------------|-------------|
| Actuarial (gain)/loss on obligations | (20,99,666) | 11,86,235 |
| Actuarial (gain)/loss for the year – plan assets | - | - |
| Actuarial (gain)/loss on obligations | 20,99,666 | (11,86,235) |
| Actuarial (gain) / loss recognized in the year | 20,99,666 | (11,86,235) |

E. The amounts to be recognized in the balance sheet

| Particulars | 31.03.2013 | 31.03.2012 |
|---|------------|------------|
| Present value of obligations as at the end of year | 35,09,986 | 49,01,087 |
| Fair value of plan assets as at the end of the year | 50,98,483 | 54,00,356 |
| Funded status | 15,88,497 | 4,99,269 |
| Net assets/(liability) recognized in balance sheet | 15,88,497 | 4,99,269 |

F. The amounts to be recognized in the statement of profit or loss

| Particulars | 31.03.2013 | 31.03.2012 |
|---|-------------|-------------|
| Current Service cost | 10,77,188 | 15,02,787 |
| Interest Cost | 3,92,087 | 4,87,773 |
| Expected return on plan assets | (4,58,837) | (4,99,269) |
| Net Actuarial(gain)/loss recognized in the year | (20,99,666) | (11,86,235) |
| Expenses recognized in statement of Profit and loss | (10,89,228) | 3,05,056 |

G. Actuarial Assumptions *

| Particulars | 31.03.2013 | 31.03.2012 |
|---|------------|------------|
| Discount Rate | 8.00% | 8.00% |
| Expected return on plan assets | 9.15% | 9.15% |
| Rate of increase in compensation levels | 8.00% | 6.00% |
| Attrition rate | 1-3% | 1-3% |

(In ₹)

(In ₹)

(In ₹)

(In ₹)

(In ₹)

*The estimates of future salary increases, considered in actuarial valuation, takes account of inflation, seniority, promotion and other relevant factors like supply and demand in employment market. Amount for the current and previous three years are as follows:

| | | | | (In ₹) |
|--|-------------|-------------|------------|------------|
| Particulars | 31.03.2013 | 31.03.2012 | 31.03.2011 | 31.03.2010 |
| Defined Benefit Obligation | 35,09,986 | 49,01,087 | 60,97,159 | 44,40,582 |
| Plan Assets | 50,98,483 | 54,00,356 | 65,02,675 | 55,30,966 |
| Surplus / (Deficit) | 15,88,497 | 4,99,269 | 4,05,516 | 10,90,384 |
| Experience adjustments on plan liabilities | (20,99,666) | (11,86,235) | 2,88,427 | 31,894 |
| Experience adjustments on plan assets | _ | _ | _ | _ |

Other Long Term Benefits:

The Company's liability towards other long term benefits are provided based on actuarial valuation as at 31st March 2013. The details are given below:

| | | | | (In ₹) |
|-------------------------------|------------|------------|------------|------------|
| Particulars | 31.03.2013 | 31.03.2012 | 31.03.2011 | 31.03.2010 |
| Leave encashment | 13,08,296 | 19,99,995 | 26,21,656 | 25,91,131 |
| Employee Assured Bonus Scheme | - | 42,58,674 | 28,45,876 | 39,34,006 |

21.2 The Company has availed Cashcredit / Working Capital facility from a Scheduled Bank secured by First charge on the bookdebts / receivables and Second charge on Fixed Assets. Outstanding as on 31.3.2012 is NIL

21.3 Details of transactions with Related Parties:

| Parties | Relationship |
|---|-------------------|
| Sundaram Finance Limited | Holding Company |
| Sundaram BNP Paribas Home Finance Limited | Fellow subsidiary |
| Sundaram Asset Management Company Limited | Fellow subsidiary |
| Sundaram Trustee Company Limited | Fellow subsidiary |
| Sundaram Finance Distribution Limited | Fellow subsidiary |
| Sundaram Infotech Solutions Limited | Fellow subsidiary |
| Professional Management Consultants Limited * | Fellow subsidiary |
| Sundaram Parekh Warehousing Services Limited | Fellow subsidiary |
| Sundaram Insurance Broking Services Limited | Fellow subsidiary |
| LGF Services Limited | Fellow subsidiary |
| Infreight Logistics Solutions Limited | Fellow subsidiary |
| Sundaram BNP Paribas Fund Services Limited | Fellow subsidiary |
| Caltec Servicez Private Limited * | Fellow subsidiary |
| Sundaram Asset Management Singapore Pte Ltd (From 06/06/2012) | Fellow subsidiary |
| Sundaram BPO India Limited (From 07/08/2012) | Fellow subsidiary |

Key Management Personnel:

Mr. Rajesh Venkat *Amalgamated with Sundaram BPO India Limited w.e.f 1st October 2012 Manager

-

Related Party Transactions for the year ended 31st March 2013:

The nature and volume of transactions of the company during the year, with the above related parties are as follows:

| | Nature of Transactions | Holding Company | Subsidary Company | Fellow Subsidiaries | Joint Venture/ Associates | Total 2012-13 | Previous Year 2011-12 |
|------|--|--------------------|----------------------|------------------------|---------------------------------|------------------|-----------------------------|
| INC | COME | | | | | | |
| Pay | roll Processing | | | | | | |
| Sun | daram BNP Paribas Home Finance Limited | - | _ | 2,48,200 | _ | 2,48,200 | 4,02,800 |
| Sun | daram Infotech Solutions Limited | - | - | 55,900 | | 55,900 | 1,45,500 |
| Rei | mbursement of expenses | | | | | | |
| Sun | daram BPO India Limited | - | _ | 77,70,746 | - | _ | _ |
| Acc | ounting Services | | | | | | |
| Sun | daram Asset Management company Limited | - | - | 8,19,000 | | 8,19,000 | 13,68,000 |
| Infr | eight Logistics Solutions Limited | - | _ | 45,000 | _ | 45,000 | 1,80,000 |
| Sun | daram BNP Paribas Fund Services Limited | - | _ | 1,80,000 | _ | 1,80,000 | 1,80,000 |
| Dat | a Processing | | | | | | |
| Sun | daram BNP Paribas Home Finance Limited | - | - | 14,77,149 | - | - | _ |
| Sun | daram Finance Limited | 1,73,86,214 | _ | - | _ | 1,73,86,214 | 3,17,06,617 |
| Calt | ec Servicez Private Limited | - | _ | 1,39,821 | _ | _ | _ |
| Sun | daram BPO India Limited | - | _ | 37,96,374 | _ | _ | _ |
| Dep | posit Processing | | | | | | |
| Sun | daram BNP Paribas Home Finance Limited | - | _ | 14,77,149 | _ | 14,77,149 | 29,63,748 |
| Inte | erest received | - | - | - | | | |
| Sun | daram Finance Limited | 14,70,334 | - | - | - | 14,70,334 | 15,19,448 |
| Pro | fessional Management Consultants Limited | - | - | - | - | - | 7,08,372 |
| Exp | Denses | | | | | | |
| Sun | daram Finance Limited | | | | | | |
| a) | Rent | 1,95,77,856 | - | - | - | 1,95,77,856 | 2,44,34,046 |
| b) | Software Lease Rent | - | - | - | - | _ | 11,85,200 |
| c) | Training Programme | 37,939 | - | - | - | 37,939 | - |
| d) | Internal Audit | 3,00,000 | _ | - | - | 3,00,000 | 3,00,000 |
| e) | Interest on Loan | - | _ | - | - | - | _ |
| f) | Web Hosting | 7,01,672 | - | - | - | 7,01,672 | 3,86,546 |
| g) | Professional Charges | 34,662 | _ | - | _ | 34,662 | 2,05,000 |
| h) | Branch Set up Cost | - | - | - | _ | _ | 2,70,000 |
| i) | Vehicle Petrol | 3,76,073 | - | - | _ | 3,76,073 | _ |
| j) | Telephone Charges | 9,17,688 | - | - | _ | 9,17,688 | _ |
| k) | Staff Expenses | 36,685 | - | - | _ | 36,685 | _ |
| l) | Others | 2,41,859 | _ | _ | _ | 2,41,859 | _ |
| Pro | fessional Management Consultants Limited | | | | | | |
| a) | Processing Charges | _ | _ | 35,36,450 | _ | 35,36,450 | 35,73,272 |
| b) | Web Maintenance Charges | _ | _ | _ | _ | _ | _ |

| Nature of Transactions | Holding Company | Subsidary Company | Fellow Subsidiaries | Joint Venture/ Associates | Total 2012-13 | Previous Year 2011-12 |
|--|--------------------|----------------------|------------------------|---------------------------------|------------------|-----------------------------|
| ASSETS | | | | | | |
| Intercorporate Loans | | | | | | |
| Professional Management Consultants Limited | | | | | | |
| Disbursed | - | - | - | - | - | 2,50,00,000 |
| Repayment | - | - | - | - | _ | 2,50,00,000 |
| INVESTMENTS | | | | | | |
| Asset - Outstanding Balance as on 31.03.13 | | | | | | |
| Inter Corporate Deposit | | | | | | |
| Sundaram Finance Limited | - | - | - | - | _ | 1,50,00,000 |
| Receivables | | | | | | |
| Sundaram Asset Management company Limited | _ | - | - | - | _ | 1,36,500 |
| Sundaram Infotech Solutions Limited | _ | - | - | - | - | 9,600 |
| Infreight Logistics Solutions Limited | - | - | - | - | _ | 30,000 |
| Sundaram BNP Paribas Fund Services Limited | - | - | - | - | _ | 70,000 |
| Caltec Servicez Private Limited | - | - | - | - | 893 | - |
| Sundaram Finance Limited | 16,47,994 | - | - | - | 16,47,994 | 28,73,043 |
| Sundaram BPO India Limited | - | - | 8,56,822 | - | 8,56,822 | _ |
| LIABILITIES | | | | | | |
| Liabilities – Outstanding Balance as on 31.03.2013 | | | | | | |
| Equity Shares | | | | | | |
| Sundaram Finance Limited | 15,00,00,000 | - | - | - | 15,00,00,000 | 15,00,00,000 |
| PAYABLES | | | | | | |
| Sundaram Infotech Solutions Limited | - | - | 1,01,124 | | 1,01,124 | - |
| Sundaram Finance Limited | 20,85,391 | - | - | - | 20,85,391 | - |
| Sundaram BPO India Limited | - | - | 29,00,010 | - | 29,00,010 | - |
| Professional Management Consultant Limited | - | - | 48,598 | _ | 48,598 | _ |

No Amount has been written off/written back during the year

21.4 There is no amount due to Small Scale Industries in terms of "The Micro, Small and Medium Enterprises Development Act, 2006.

21.5. Earnings per Share (Basic and diluted):

(In ₹)

| | | (|
|---|-------------|-------------|
| Particulars | 31.03.2013 | 31.03.2012 |
| A. Profit for the year after taxation ($\overline{\mathbf{x}}$) | (60,52,524) | 1,00,26,332 |
| B. Total number of equity shares of ₹ 10/- each outstanding at the end of | 1,50,00,000 | 1,50,00,000 |
| the year (in numbers) | | |
| C. Basic and diluted earnings per share (\mathbf{F}) (A/B) | (0.40) | 0.67 |

21.6. Foreign Currency Transactions: On Accrual Basis

 (In ₹)

 Particulars
 31.03.2013
 31.03.2012

 Earnings in Foreign Currency
 18,49,58,608
 14,30,26,655

 Expenditure in Foreign Currency
 7,99,88,925
 2,92,72,000

21.7. Claims against the Company not acknowledged as debt:

(In ₹)

| | | (111 ()) |
|---|------------|------------|
| Particulars | 31.03.2013 | 31.03.2012 |
| Service Tax matters – appeal filed by the Company | 2,07,712 | 2,07,712 |

21.8. As at the Balance Sheet date, the Company's net foreign exchange exposures that are not hedged by a derivative instrument or otherwise is ₹ 4,67,11,064 (₹ 3,57,85,842 as at 31 March 2012).

21.9. The Provident fund authorities were seeking to consider other allowances as a part of basic wages for the purpose of calculation of Provident fund. Consequently, the Company obtained an interim injunction from the High Court of Madras restraining the Regional Provident Fund Commissioner, Chennai from issuing orders in respect of proceedings under section 7A of the Employees Provident Funds and Miscellaneous Provisions Act, 1952 pertaining to the above calculation.

Pending the outcome of the judicial proceedings and also having regard to Circular No.7(1) 2012/RCs Review Meeting/21224 dated 18th December 2012 of the Central Provident Fund Commissioner wherein the inclusion of other allowances as a part of basic wages was kept in abeyance, no effect has been given in the financial statements.

- 21.10 Prior year figures have been regrouped wherever necessary to conform to current year's classification
- 21.11. The figures for the current year are not comparable with the figures for the previous year period as the Company's domestic customer contracts were assigned to its fellow subsidiary, Sundaram BPO India Limited during the second half of the financial year.

Signatures to Notes 1 to 21

As per our report of even date attached For **Brahmayya & Co.**, Chartered Accountants **FRN 000511S** T T Srinivasaraghavan

Srinivas Acharya

Paramesh Krishnaier

L Ravi Sankar Partner Membership No. : 25929 Chennai 20th May 2013

Rajesh Venkat Manager **Charanya Sridharan** Secretary M. Ramaswamy Directors



| CASH FLOW | STATEMENT |
|-----------|-----------|
|-----------|-----------|

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| | | | 2012-13 | | 2011-12 | |
|--------------|---|------------|---------------|---------------|---------------|----------------|
| | | | (₹) | | (₹) | |
| A) (| CASH FLOW FROM OPERATING ACTIVITIES | | | | | |
| 1 | Net Profit | | (60,52,524) | | 1,00,26,332 | |
| | Add: Provision for Taxation | | (9,23,355) | | 5,43,379 | |
| | | | (69,75,879) | | 1,05,69,711 | |
| | Add: Financial Expenses | | 68,665 | (69,07,214) | 8,23,765 | 1,13,93,476 |
| | Depreciation | | | 81,24,289 | | 44,87,802 |
| | (Profit) loss on sale of Investments | | | _ | | _ |
| | Interest / Dividend Income | | | (26,94,406 | - | (28,28,206) |
| | OPERATING PROFIT BEFORE WORKING CAPITAL (| CHANGES | | (14,77,331) | | 1,30,53,073 |
| | (Increase) Decrease in Long Term Loans and Advances | | 90,40,936 | (~~~)) | (1,13,07,593) | |
| | (Increase) Decrease in Short Term Loans and Advances | | 72,67,967 | | 3,55,31,091 | |
| | (Increase) Decrease in Other Current Assets | | (47,48,198) | | 33,542 | |
| | (Increase) Decrease in Trade Receivables | | 49,45,651 | | (1,24,19,652) | |
| | Increase (Decrease) in Other Long-Term Liabilities | | 1),1),0)1 | | (1,21,1),0)2) | |
| | Increase (Decrease) in Other Long-Term Provisions | | (50,02,705) | | 32,30,051 | |
| | Increase (Decrease) in Other Short-Term Provisions | | (15,99,509) | | (24,27,275) | |
| | | | | | | |
| | Increase (Decrease) in Trade Payables | | 84,11,160 | | 27,39,713 | |
| | Increase (Decrease) in Current Investments | | (1,15,00,000) | 76 64 405 | - | 1 44 42 (52 |
| | Increase (Decrease) in Other Current Liabilities | | 8,49,103 | 76,64,405 | (9,36,225) | 1,44,43,653 |
| | Cash generated from Operations | | | 61,87,074 | | 2,74,96,726 |
| | Financial Expenses | | (68,665) | | (8,23,765) | |
| | Direct Taxes Paid | | | (68,665) | | (8,23,765) |
| | CASH FROM OPERATING ACTIVITIES | (A) | | 61,18,409 | | 2,66,72,961 |
| | CASH FLOW FROM INVESTING ACTIVITIES | | | | | |
| | hase of Fixed Assets | | | (1,41,75,117 | | (95,19,771) |
| | of Fixed Assets | | | 3,51,066 | | 6,08,349 |
| Sale/ | Redemption of Investments in Subsidiaries/Joint Venture | 2 | | - | | - |
| Inter | est Received | | | 26,94,406 | | 28,28,206 |
| Divid | lend Received | | | _ | | _ |
| NET | CASH FROM INVESTING ACTIVITIES | (B) | | (1,11,29,645) | - | (60,83,216) |
| C) (| CASH FLOW FROM FINANCING ACTIVITIES | | | | • | |
| Incre | ease (Decrease) in Short Term Borrowings | | | _ | | (1,22,89,665) |
| | CASH FROM FINANCING ACTIVITIES | (C) | | _ | - | (1,22,89,665) |
| Effec | t of Foreign Exchange rates on Cash and Cash Equivale | | | _ | • | _ |
| | INCREASE IN CASH AND CASH EQUIVALENTS (A)+ | | | (50,11,233) | | 83,00,080 |
| | I AND CASH EQUIVALENTS AT THE BEGINNING OF THE Y | | | 1,29,01,225 | | 46,01,145 |
| | I AND CASH EQUIVALENTS AT THE END OF THE YEAR | | | 78,89,992 | - | 1,29,01,225 |
| | PONENTS OF CASH AND CASH EQUIVALENTS | | | | • | _,, _, _, |
| | HE END OF THE YEAR | | | | | |
| | nce with Banks | | | 78,75,061 | | 1,28,99,559 |
| | on Hand | | | 14,931 | | 1,28,99,339 |
| Gasii | UII Hally | | | | - | 1,29,01,225 |
| | | | | 78,89,992 | | |
| | er our report of even date attached Brahmayya & Co., | | | | T T. Srin | ivasaraghavan |
| Char | tered Accountants 0005118 | | | | Sri | inivas Acharya |
| L Ra | vi Sankar | | | | Parame | sh Krishnaier |
| Partr | | | | | | |
| | | sh Venkat | | ı Sridharan | Ν | I. Ramaswamy |
| Chen | | ger | Secretary | | | Directors |
| 20th | May 2013 | | | | | |
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